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#### **OFFERING CIRCULAR DATED OCTOBER 6, 2020**

Quara Devices Inc. (dba Edoceo Devices)



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edoceodevices.com

#### UP TO 3,082,779 SHARES OF COMMON STOCK OFFERED BY THE ISSUER UP TO 365,497 SHARES OF COMMON STOCK OFFERED BY THE SELLING SHAREHOLDERS

We are seeking to raise up to \$17,880,118 and our selling shareholders are seeking to raise \$2,119,883 from the sale of Common Stock to the public. As a result, the maximum offering amount is \$20,000,001. There is no minimum offering dollar amount.

**SEE "SECURITIES BEING OFFERED" AT PAGE 39** 

				nderwriting iscount and	Proceeds to	Proceeds to Selling Shareholders		
		Price		mmissions (1)	 Issuer (2)	(2)		
Per share	5	5.80	\$	0.058	\$ 5.742	\$	5.742	
Total Maximum	S	5 20,000,001	\$	200,000	\$ 17,701,317	\$	2,098,684	

(1) We have not engaged any placement agent or underwriter in connection with this offering. To the extent that we do so, we will file a supplement to the Offering Statement of which this Offering Circular is a part. The company has engaged Dalmore Group, LLC, member FINRA/SIPC ("Dalmore"), to perform administrative and technology related functions in connection with this offering, but not for underwriting or placement agent services. This includes the 1% commission, but it does not include the one-time set-up fee and consulting fee payable by the company to Dalmore. See "Plan of Distribution and Selling Security Holders" for details.

(2) Does not include other expenses of the offering. See "Plan of Distribution and Selling Security Holders" for a description of these expenses.

The minimum investment amount for shares of our Common Stock is \$580.00, or 100 shares.

We expect that, not including state filing fees, the amount of expenses of the offering that we will pay will be approximately \$900,000.

The offering will terminate at the earlier of: (1) the date at which the maximum offering amount has been sold, (2) the date which is three years from this offering being qualified by the United States Securities and Exchange Commission (the "SEC"), or (3) the date at which the offering is earlier terminated by the company in its sole discretion. The company may undertake one or more closings on a rolling basis. After each closing, funds tendered by investors will be available to the company and the selling shareholders. The offering is being conducted on a best-efforts basis.

The company intends to engage Prime Trust, LLC as an escrow agent to hold funds tendered by investors. We may hold a series of closings at which we and the selling shareholders receive the funds from the Escrow Agent and issue or sell the shares to investors.

Each holder of Common Stock is entitled to one vote for each share on all matters submitted to a vote of the shareholders. See "Securities Being Offered."

THE UNITED STATES SECURITIES AND EXCHANGE COMMISSION DOES NOT PASS UPON THE MERITS OR GIVE ITS APPROVAL OF ANY SECURITIES OFFERED OR THE TERMS OF THE OFFERING, NOR DOES IT PASS UPON THE ACCURACY OR COMPLETENESS OF ANY OFFERING CIRCULAR OR OTHER SOLICITATION MATERIALS. THESE SECURITIES ARE OFFERED PURSUANT TO AN EXEMPTION FROM REGISTRATION WITH THE COMMISSION; HOWEVER, THE COMMISSION HAS NOT MADE AN INDEPENDENT DETERMINATION THAT THE SECURITIES OFFERED ARE EXEMPT FROM REGISTRATION.

GENERALLY, NO SALE MAY BE MADE TO YOU IN THIS OFFERING IF THE AGGREGATE PURCHASE PRICE YOU PAY IS MORE THAN 10% OF THE GREATER OF YOUR ANNUAL INCOME OR NET WORTH. DIFFERENT RULES APPLY TO ACCREDITED INVESTORS AND NON-NATURAL PERSONS. BEFORE MAKING ANY REPRESENTATION THAT YOUR INVESTMENT DOES NOT EXCEED APPLICABLE THRESHOLDS, WE ENCOURAGE YOU TO REVIEW RULE 251(d)(2)(i)(C) OF REGULATION A. FOR GENERAL INFORMATION ON INVESTING, WE ENCOURAGE YOU TO REFER TO <u>www.investor.gov.</u>

This offering is inherently risky. See "Risk Factors" on page 7.

Sales of these securities commenced on September 22, 2020.

The company is following the "Offering Circular" format of disclosure under Regulation A.

In the event that we become a reporting company under the Securities Exchange Act of 1934, we intend to take advantage of the provisions that relate to "Emerging Growth Companies" under the JOBS Act of 2012. See "Implications of Being an Emerging Growth Company.

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In this Offering Circular, the term "Edoceo," "we," "us", "our" or "the company" refers to Quara Devices Inc. (dba Edoceo Devices).

THIS OFFERING CIRCULAR MAY CONTAIN FORWARD-LOOKING STATEMENTS AND INFORMATION RELATING TO, AMONG OTHER THINGS, THE COMPANY, ITS BUSINESS PLAN AND STRATEGY, AND ITS INDUSTRY. THESE FORWARD-LOOKING STATEMENTS ARE BASED ON THE BELIEFS OF, ASSUMPTIONS MADE BY, AND INFORMATION CURRENTLY AVAILABLE TO THE COMPANY'S MANAGEMENT. WHEN USED IN THE OFFERING MATERIALS, THE WORDS "ESTIMATE," "PROJECT," "BELIEVE," "ANTICIPATE," "INTEND," "EXPECT" AND SIMILAR EXPRESSIONS ARE INTENDED TO IDENTIFY FORWARD-LOOKING STATEMENTS, WHICH CONSTITUTE FORWARD LOOKING STATEMENTS. THESE STATEMENTS REFLECT MANAGEMENT'S CURRENT VIEWS WITH RESPECT TO FUTURE EVENTS AND ARE SUBJECT TO RISKS AND UNCERTAINTIES THAT COULD CAUSE THE COMPANY'S ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE CONTAINED IN THE FORWARD-LOOKING STATEMENTS. INVESTORS ARE CAUTIONED NOT TO PLACE UNDUE RELIANCE ON THESE FORWARD-LOOKING STATEMENTS, WHICH STOP ARE CAUTIONED NOT HESE FORWARD-LOOKING STATEMENTS. INVESTORS ARE CAUTIONED NOT STATEMENTS TO REFLECT ON THESE FORWARD-LOOKING STATEMENTS. INVESTORS ARE CAUTIONED NOT TO PLACE UNDUE RELIANCE ON THESE FORWARD-LOOKING STATEMENTS, WHICH SPEAK ONLY AS OF THE DATE ON WHICH THEY ARE MADE. THE COMPANY DOES NOT UNDERTAKE ANY OBLIGATION TO REVISE OR UPDATE THESE FORWARD-LOOKING STATEMENTS TO REFLECT EVENTS OR CIRCUMSTANCES AFTER SUCH DATE OR TO REFLECT THE OCCURRENCE OF UNANTICIPATED EVENTS.

## **Implications of Being an Emerging Growth Company**

We are not subject to the ongoing reporting requirements of the Exchange Act of 1934, as amended (the "Exchange Act") because we are not registering our securities under the Exchange Act. Rather, we will be subject to the more limited reporting requirements under Regulation A, including the obligation to electronically file:

- annual reports (including disclosure relating to our business operations for the preceding three fiscal years, or, if in existence for less than three
  years, since inception, related party transactions, beneficial ownership of the issuer's securities, executive officers and directors and certain
  executive compensation information, management's discussion and analysis ("MD&A") of the issuer's liquidity, capital resources, and results of
  operations, and two years of audited financial statements),
- semi-annual reports (including disclosure primarily relating to the issuer's interim financial statements and MD&A) and
- current reports for certain material events.

In addition, at any time after completing reporting for the fiscal year in which our offering statement was qualified, if the securities of each class to which this offering statement relates are held of record by fewer than 300 persons and offers or sales are not ongoing, we may immediately suspend our ongoing reporting obligations under Regulation A.

If and when we become subject to the ongoing reporting requirements of the Exchange Act, as an issuer with less than \$1.07 billion in total annual gross revenues during our last fiscal year, we will qualify as an "emerging growth company" under the Jumpstart Our Business Startups Act of 2012 (the "JOBS Act") and this status will be significant. An emerging growth company may take advantage of certain reduced reporting requirements and is relieved of certain other significant requirements that are otherwise generally applicable to public companies. In particular, as an emerging growth company we:

- will not be required to obtain an auditor attestation on our internal controls over financial reporting pursuant to the Sarbanes-Oxley Act of 2002;
- will not be required to provide a detailed narrative disclosure discussing our compensation principles, objectives and elements and analyzing how those elements fit with our principles and objectives (commonly referred to as "compensation discussion and analysis");
   will not be required to obtain a non-binding advisory yote from our shareholders on executive compensation or golden parachute arrangements
- will not be required to obtain a non-binding advisory vote from our shareholders on executive compensation or golden parachute arrangements (commonly referred to as the "say-on-pay," "say-on-frequency" and "say-on-golden-parachute" votes);
  will be exempt from certain executive compensation disclosure provisions requiring a pay-for-performance graph and CEO pay ratio disclosure;
- will be exempt from certain executive compensation disclosure provisions requiring a pay-for-performance graph and CEO pay ratio disclosure;
   may present only two years of audited financial statements and only two years of related Management's Discussion and Analysis of Financial
- Condition and Results of Operations, or MD&A; and
  will be eligible to claim longer phase-in periods for the adoption of new or revised financial accounting standards.

We intend to take advantage of all of these reduced reporting requirements and exemptions, including the longer phase-in periods for the adoption of new or revised financial accounting standards under Section 107 of the JOBS Act. Our election to use the phase-in periods may make it difficult to compare our financial statements to those of non-emerging growth companies and other emerging growth companies that have opted out of the phase-in periods under Section 107 of the JOBS Act.

Under the JOBS Act, we may take advantage of the above-described reduced reporting requirements and exemptions for up to five years after our initial sale of common equity pursuant to a registration statement declared effective under the Securities Act of 1933, as amended (the "Securities Act"), or such earlier time that we no longer meet the definition of an emerging growth company. Note that this offering, while a public offering, is not a sale of common equity pursuant to a registration statement since the offering is conducted pursuant to an exemption from the registration requirements. In this regard, the JOBS Act provides that we would cease to be an "emerging growth company" if we have more than \$1.07 billion in annual revenues, have more than \$700 million in market value of our common stock held by non-affiliates, or issue more than \$1 billion in principal amount of non-convertible debt over a three-year period.

Certain of these reduced reporting requirements and exemptions are also available to us due to the fact that we may also qualify, once listed, as a "smaller reporting company" under the SEC's rules. For instance, smaller reporting companies are not required to obtain an auditor attestation on their assessment of internal control over financial reporting; are not required to provide a compensation discussion and analysis; are not required to provide a pay-for-performance graph or CEO pay ratio disclosure; and may present only two years of audited financial statements and related MD&A disclosure.

# SUMMARY

# The Company

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Edoceo is an emerging med-tech & biotech company focusing on the development and commercialization of portable, easy to use devices for rapid, sensitive, and accurate detection of bacterial and viral infections. These devices are urgently needed in a range of markets, including aquaculture, as well as human and animal health. The company is currently developing two product platforms: one for detection of bacterial infections and another for detection of viruses. Both platforms are versatile and the same core instrumentation within each platform can potentially be used across many applications to detect many different bacteria or viruses. For each platform, our product line will comprise three components:

- the portable device itself B-Detect<sup>TM</sup>, our bacterial testing portable device, and V-Detect<sup>TM</sup>, our viral testing portable device,
- consumable testing units that contain reagents, receive the sample to be tested for bacterial or viral presence and are inserted into the device for testing, which we call B-Test<sup>TM</sup> and V-Test<sup>TM</sup> and
- software providing data collection and configuration functionality, which we call B-View<sup>TM</sup> and V-View<sup>TM</sup>.

B-Detect is a portable, battery-operated unit that uses fluorescent detection proteins to detect the molecules bacteria release when they become virulent. It was initially conceptualized, and a prototype developed by OptiEnz Sensors, LLC ("OptiEnz"), founded by our Chief Science Officer. On April 13, 2020 we entered into an Assignment of Intellectual Property Rights and a License and Royalty Calculation Agreement with OptiEnz, under which we acquired all intellectual property related to a portable instrument and associated software for measuring FRET between pairs of fluorophores, using a non-proprietary protein, and related methods of protein preparation and sample pre-treatment.

A portion of OptiEnz's development work on the portable device occurred while OptiEnz was collaborating with Pebble Labs USA Inc. ("Pebble Labs") in conducting research involving Pebble Labs' proprietary FRET biosensor protein and there is some uncertainty regarding residual rights that Pebble Labs may retain in the intellectual property we acquired from OptiEnz. We are optimistic that we will be able to resolve this situation. However, if we fail to do so, we may not be able to use the intellectual property acquired from OptiEnz to commercialize our bacterial testing platform based on fluorescent detection. We may be able to adapt our V-Detect device to detect targeted bacteria, however, no development work has been conducted at this point by the company and, therefore, we cannot provide any assurance in this regard.

V-Detect is a portable, battery-operated unit using proprietary technology to detect specific viral pathogens via the integration of different types of molecular assays. On May 14, 2020, the company licensed from the Colorado State University Research Foundation an exclusive right to the patent rights and know-how relating to technology known as PadLock-RCA-Nuclease Protection Lateral Flow Assay for the detection of pathogen sequences at the point of care. The technology acquired from Colorado State University has demonstrated the ability to detect a synthetic target sequence of RNA from SARS-CoV-2 using, in microtubes, the sequence of biochemical reaction steps that will ultimately be deployed in a microfluidic chip in our V-Detect device. Management believes, as discussed above, that the technology underlying the V-Detect device may also be used for detection of the presence of virulent bacteria.

Assuming we raise sufficient funds in this offering (see "Use of Proceeds") and a satisfactory resolution with Pebble Labs, we intend to apply those funds both to our bacterial testing platform to address shrimp disease and to our viral testing platform to address the detection of severe acute respiratory syndrome coronavirus 2 ("SARS-CoV-2"), the virus responsible for COVID-19. Each platform can be developed and commercialized independently; i.e. the development of our viral testing platform is not dependent on the activities or timing related to our bacterial testing platform, and vice versa. If we fail to raise sufficient funds to cover both platforms, we will prioritize the development and commercialization of V-Detect and its related consumables and software for the detection of SARS-CoV-2.

We do not require approval from the U.S. Food and Drug Administration ("FDA") or any other regulatory authority to commercialize our B-Detect device for the detection of shrimp disease.

We will require approval from the FDA and similar agencies in other countries prior to marketing our products for human health applications. We will need to establish, to the satisfaction of those organizations, that our products are safe and effective for use. We intend to seek FDA marketing approval under the Emergency Use Authorization (EUA) for our V-Detect that tests for the presence of SARS-CoV-2. If the EUA process is no longer available at the time we are ready to submit an application, we would apply for clearance to market our products from the FDA as described below.

Devices that are deemed by the FDA to pose relatively less risk are placed in either Class I or Class II, which requires the manufacturer to submit a premarket notification requesting 510(k) clearance, unless an exemption applies. We believe our B-Detect device for any human health applications and our V-Detect device for non-COVID human health applications, or for our SARS-CoV-2 testing application to the extent that the EUA is no longer in effect at the time of our application, will likely fall in Class II. As such, we believe our devices will be subject to the FDA's general controls, and any other special controls as deemed necessary by the FDA to ensure the safety and effectiveness of the device.

## Viral Testing Platform – Next Steps

Our viral testing platform, acquired from Colorado State University, has demonstrated the ability to detect a synthetic target sequence of RNA from SARS-CoV-2 using, in microtubes, the sequence of biochemical reaction steps that will ultimately be deployed in a microfluidic chip in the V-Detect device. The next steps required prior to seeking FDA approval are to optimize the conditions for the biochemical reaction steps, implement them in the microfluidic chip and accept the patient sample. We will then conduct the tests required to demonstrate that the device meets the FDA standards for detection of SARS-CoV-2 for "Molecular and Antigen Diagnostic COVID-19 Tests for Non-Laboratory **Use**" under the Emergency Use Authorization (EUA) process. These tests include: (a) limit of detection, to establish sensitivity; (b) inclusivity, to demonstrate the ability to detect all strains of SARS-CoV-2; (c) cross-reactivity, to demonstrate that the test detects only SARS-CoV-2; (d) flex studies, to determine the influence of testing location and test conditions (e.g., temperature and humidity); and (e) a clinical evaluation with human samples. We expect to complete this development and testing within 12 months from funding. At that stage, we can apply for rapid FDA marketing approval of V-Detect to detect SARS-CoV-2 under the EUA process, in light of the current need for affordable rapid testing to combat COVID-19.

If the EUA is no longer in effect by the time we are in a position to apply for FDA approval, would expect to submit a 510(k) premarketing notification for FDA clearance. This would require us to perform a larger clinical study to demonstrate the effectiveness of our device than what would be required under the EUA process. The FDA's 510(k) review process takes significantly longer than the EUA review process.

Our ability to develop our V-Detect and the related components, conduct sufficient testing, obtain required approval to market our device from the FDA and to successfully commercialize it for this use is highly uncertain at this early stage of development, and is likely to be a lengthy process. Even if we were able to successfully test and obtain FDA approval, by that time many other competing testing methods may be so prevalent that we would not be able to capture enough market share to make commercialization financially feasible.

#### Bacterial Testing Platform – Next Steps

One of the most serious pathogens of marine fish and invertebrates, particularly shrimp, is the bacterium *Vibrio harveyi*. This bacterium uses (2S,4S)-2methyl-2,3,3,4- tetrahydroxy-tetrahydrofuran borate (BAI-2) as its quorum sensing (QS) signal. Hence, detection of BAI-2 may be a means to detect the presence of *V. harveyi* in industrial shrimp aquaculture operations. We currently have a prototype that has been used to detect BAI-2 in laboratory solutions with a limit of detection of 100 nanomolar (nM) or less. Subject to a satisfactory resolution with Pebble Labs, we intend to further develop B-Detect to improve its portability, usability, and manufacturability as discussed in detail in "The Company's Business—Strategy—B-Detect." We also intend to finalize our prototype B-Test consumable component and further develop related B-View software to make it customizable by the user for the detection of bacterial-based shrimp disease, in coordination with potential customers in the market. We expect these activities to take approximately 12 months from receipt of funding, assuming a satisfactory resolution with Pebble Labs.

# Expanded Applications of our Testing Platforms

In the future, we intend to begin development and study of B-Detect, beginning with the detection of urinary tract infections ("UTIs") in the human health market, subject to satisfactory resolution with Pebble Labs. Our development schedule for the use of B-Detect for UTIs has not yet been established, given our relatively early stage of development. Furthermore, any applications of B-Detect for human health will require approval of the FDA (and similar regulatory authorities in other countries) following regulatory classification, regulatory risk assessment and favorable clinical outcomes. See "The Company's Business—Regulation" for a discussion of the FDA review and approval process applicable to our business. Thereafter, we intend to further develop our B-Detect and V-Detect, and the related consumables and software, to be used more broadly in the aquaculture market as well as in the veterinary, health care, food processing and home monitoring markets, among others.

## The Offering

Securities offered by us:	Maximum of 3,082,779 shares of Common Stock.
Securities offered by the selling shareholders (1):	Maximum of 365,497 shares of Common Stock
Common Stock outstanding before the offering (2):	38,457,361 shares
Common Stock outstanding after the offering (2):	41,540,140 shares, assuming we raise the maximum offering amount
Use of proceeds:	Product commercialization, marketing and brand development, payment of deferred salaries and working capital reserves.

# (1) See "Plan of Distribution and Selling Security Holders"

(2) We have granted 3,550,000 options under our 2019 Stock Option Plan ("Stock Option Plan"). Our Stock Option Plan reserves for issuance a number of shares equal to 15% of the number of shares of Common Stock that are issued, or 5,768,604 shares of Common Stock currently, which will increase as a result of this offering. The number of shares of Common Stock outstanding before and after the offering shown above does not include shares of Common Stock issuable upon exercise of options issue under our Stock Option Plan or any shares of Common Stock that will remain reserved for issuance pursuant to our Stock Option Plan. It also does not reflect shares of common stock that we have agreed to issue to Colorado State University Research Foundation as discussed under "The Company's Business—Intellectual Property."

# Selected Risks Associated with Our Business

Our business is subject to a number of risks and uncertainties, including those highlighted in the section titled "Risk Factors" immediately following this summary. These risks include, but are not limited to, the following:

- We may not be able to use the intellectual property acquired from OptiEnz or to commercialize our bacterial testing platform on the timetable we anticipate, or at all.
- We have a limited history upon which an investor can evaluate our performance and future prospects.
- We may not be able to develop commercially viable sensor products on the timetable we anticipate, or at all, or successfully execute on our business plan.
- We may not be able to raise enough capital to commercialize our product and begin generating revenue.
- Our ability to raise capital and to commercialize our sensor products may be materially impacted by the COVID-19 pandemic.
- We may not be able to effectively manage our growth, and any failure to do so may have an adverse effect on our business viability.
  We will compete with other companies that are developing or have developed testing devices or methods designed to exploit similar markets to those in which we intend to penetrate. Many of these other companies have substantially greater resources than we do.
- We expect to be highly dependent on third party suppliers and contractors that will need to have a high level of expertise and meet strict quality standards.
- Failure to obtain approval to market our sensor products for human health applications may limit our prospects for growth.
  If we are not able to meet the requirements of our licensing agreement with Colorado State University Research Foundation, they may terminate
- If we are not able to meet the requirements of our licensing agreement with Colorado State University Research Foundation, they may terminate
  the agreement and it is highly unlikely that we would be able to pursue the commercialization of our viral testing platform.
- Adverse regulatory or policy changes could have a material impact on our business.
- If we fail to effectively protect our intellectual property, our business may suffer.
  Our business and its prospects for success are dependent on key personnel who are not easy to recruit and retain, especially in the life sciences industry which requires a high level of expertise.
- We may be subject to product liability claims which could have a material adverse effect on our business, our prospects and our reputation.
- We have identified a significant deficiency in our internal controls over financial reporting.
- Our valuation has been established by us, is difficult to assess and you may risk overpaying for your investment.
- Because this is a "best efforts" offering with no minimum, any investment made could be the only investment in this offering, leaving the company without adequate capital to pursue its business plan or even to cover the expenses of this offering.
- Using a credit card to purchase shares may impact the return on your investment as well as subject you to other risks inherent in this form of payment.
  This offering involves "rolling closings," which may mean that earlier investors may not have the benefit of information that later investors have.
- This offering involves "rolling closings," which may mean that earlier investors may not have the benefit of information that later investors have.
  The value of your investment may be diluted if we issue additional options or shares of Common Stock.

# **RISK FACTORS**

The SEC requires the company to identify risks that are specific to its business and its financial condition. The company is still subject to all the same risks that all companies in its business, and all companies in the economy, are exposed to. These include risks relating to economic downturns, political and economic events and technological developments (such as hacking and the ability to prevent hacking). Additionally, relatively early-stage companies are inherently riskier than more developed companies. You should consider general risks as well as specific risks when deciding whether to invest.

#### **Risks Related to our Business**

# We may not be able to use the intellectual property acquired from OptiEnz or to commercialize our bacterial testing platform on the timetable we anticipate, or at all.

Our B-Detect portable device was initially conceptualized and a prototype developed by OptiEnz, founded by our Chief Science Officer. A portion of OptiEnz's development work on the portable device occurred while OptiEnz was collaborating with Pebble Labs in conducting research involving Pebble Labs' proprietary FRET biosensor protein and there is some uncertainty regarding residual rights that Pebble Labs may retain in the intellectual property we acquired from OptiEnz. Although we are optimistic that we will be able to resolve this situation with Pebble Labs, if we fail to do so, we may not be able to use the intellectual property acquired from OptiEnz to commercialize our bacterial testing platform based on fluorescent detection. While we may be able to use the intellectual evice to detect targeted bacteria, no development work has been conducted by the company at this point and, therefore, we cannot provide any assurances in this regard. If we are unable to use the acquired OptiEnz technology or adapt V-Detect device and related consumables and software, which is subject to risks and uncertainties in both the development and ability to secure clearance from the FDA, as discussed below.

Regardless of whether we ultimately do reach a resolution with Pebble Labs, it may take a significant amount of time, result in the diversion of our executive officers away from their core responsibilities and involve significant expense. Any of these circumstances may impact our ability to develop and test our viral testing platform within the time frames we anticipate. Furthermore, even if we do reach a resolution with Pebble Labs, our ability to commercialize our bacterial testing platform and begin generating revenues to support our operations could be significantly delayed and the costs of doing so may increase.

We may not be able to develop commercially viable products on the timetable we anticipate, or at all. Our products may be difficult to scale to a commercially viable level since they must meet expectations that they are equivalent or superior to traditional diagnostic technology in terms of reliability and cost efficiency. We still need to develop and refine the technology necessary to ensure that our products meet performance goals and cost targets. We need to perform additional laboratory and field testing, and we may encounter problems and delays. If the tests reveal technical defects or reveal that our products do not meet performance goals and cost targets, our commercialization schedule could be delayed as we attempt to devise solutions to the defects or problems. If we are unable to find solutions, our business may not be viable.

We recently entered into an agreement with the Colorado State University Research Foundation to license certain intellectual property that we believe will allow us to develop a device to detect virulent viral pathogens such as HIV, hepatitis C, dengue, Zika and SARS-CoV-2, responsible for COVID-19. We strongly caution you that our ability to develop our V-Detect and the related components, conduct sufficient testing, obtain required approval to market our device from the FDA and to successfully commercialize it for this use is highly uncertain at this early stage of development, and is likely to be a lengthy process. See "The Company's Business—Regulation" for a description of the FDA approval process applicable to our V-Detect device. Even if we were able to successfully test and obtain FDA approval, by that time many other competing testing methods may be so prevalent that we would not be able to capture enough market share to make commercialization financially feasible.

We may not be able to successfully execute our business plan. In addition to the requirement to successfully develop the technology for commercially viable products, we must also raise significant amounts of capital, foster relationships with key suppliers and attract customers. There is no guarantee that we will be able to achieve or sustain any of the foregoing within our anticipated timeframe or at all. We may exceed our budget, encounter obstacles in research and development activities, or be hindered or delayed in implementing our commercialization plans, any of which could imperil our ability to secure customer contracts and begin generating revenues. In addition, any such delays or problems would require us to secure additional funding over and above what we currently anticipate we require to sustain our business, which we may not be able to raise.

We may not be able to raise enough capital to commercialize our product and begin generating revenue. If we fail to raise at least \$1,184,000 we may not have sufficient funds to commercialize any of our product lines and begin generating revenue. There is no assurance that we will be able to secure this financing in the future and if we fail to do so, we would not have a viable business. Furthermore, to expand our product lines in the future, we will need to raise additional capital, and if we are unable to raise the capital on acceptable terms, we may be unable to expand our business and be hindered in our growth.



Our ability to raise capital and to commercialize our products may be materially impacted by the COVID-19 pandemic. The full impact on the economy and the capital markets in the U.S. and the rest of the world from the COVID-19 pandemic are uncertain, in terms of both scale and duration. The high level of volatility in the capital markets may make it difficult to raise funds, especially for early stage companies that involve higher risk. If we are able to raise sufficient funds to begin the work of commercializing our products, we may have difficulty securing supplies needed or manufacturing and distribution partners. The impact of social distancing measures and related workforce reductions may negatively impact the ability of suppliers to deliver us the components we need for manufacture or the ability of any of our potential partners to operate effectively to meet our requirements. In addition, many of the third parties that we would rely on for production and distribution are likely to be highly engaged in manufacturing products aimed at combatting the pandemic by manufacturing testing supplies and equipment, medical equipment and/or potential treatments. We cannot assure you that, should we raise sufficient funds, we will be able to contract with suppliers, manufacturing partners or distribution partners at a level that would allow us to achieve profitability, or at all.

We are an early stage company with a limited operating history. The company was formed on February 5, 2019. Accordingly, we have a limited history upon which an investor can evaluate our performance and future prospects. Our activities to date have focused on research and development activity to create prototypes of our devices and as a result, we have incurred only net losses to date. Our financial statements do not reflect any operating revenues. We cannot assure you that we will be in a position to generate revenues or profits in the foreseeable future.

We may not be able to effectively manage our growth, and any failure to do so may have an adverse effect on our business viability. We intend to use the proceeds of this offering to help us achieve commercialization of our products for the aquaculture market and for the detection of SARS-CoV-2 and further develop them to address other markets. We have no experience in producing testing devices for market and may face significant challenges in developing, staffing and managing the production of these devices reliably and efficiently on a high-volume, low-cost basis. Manufacturing a sophisticated high-tech product with exacting specifications requires expertise and experience which we currently do not have and may have difficulty in securing. In addition, our future operating results will depend on our ability to effectively build and manage supplier and customer relationships across a broad geographic footprint. Managing growth is made more difficult by the fact that we currently have no corporate offices or permanent physical locations and, therefore, our senior management team generally coordinates through electronic communications and by phone. Our failure to effectively manage our growth could negatively impact our business results and prospects as well as our reputation.

The diagnostics market is highly complex and competitive. We will compete with other companies that are developing or have developed testing devices or methods designed to exploit similar markets to those in which we intend to penetrate. Many of these other companies have substantially greater resources than we do. We cannot assure you that developments by other companies will not adversely affect the competitiveness of our products. The diagnostic industry is also characterized by extensive research efforts and rapid technological change. Competition can be expected to increase as technological advances are made and commercial applications for diagnostic technologies increase. Our competitors may use different technologies or approaches to develop products similar to the products which we are seeking to develop or may develop new or enhanced products or processes that may be more effective and less expensive. We may not be able to market our products to compete successfully in the existing competitive environment. Moreover, national laboratories and universities around the world are also researching as well as developing similar devices or products, especially those for testing of SARS-CoV2. New developments may render the company's products obsolete or uneconomical. Competition in all these forms may impede the company's business prospects.

*We expect to be highly dependent on third party suppliers and contractors.* We expect to rely heavily on suppliers and manufacturing partners to produce the necessary technology and components for our devices. Due to the complexity of the technology in our devices, our suppliers and manufacturing partners require a high level of expertise and will need to meet strict quality standards. We have established good working relationships with prospective partners; however, if we are unable to secure contracts with them, or if any contract is terminated for reasons outside of our control, it may be difficult for us to find new suppliers or contractors that are able to meet these standards. Furthermore, to the extent that any of our suppliers provides us with products that prove to be defective or fail to meet our specifications, or there are failures in manufacturing our devices by a third party, our business and reputation will likely suffer.

*Failure to obtain approval to market our products for human health applications may limit our prospects for growth.* We will require approval from the FDA and similar agencies in other countries prior to marketing our products for human health applications. We will need to establish, to the satisfaction of those organizations, that our products are safe and effective for use. We intend to seek FDA marketing approval under the Emergency Use Authorization (EUA) for our V-Detect that tests for the presence of SARS-CoV-2. However, by the time that we are in a position to apply for FDA approval, the EUA may no longer be in effect and we would be required to submit an 510(k) to request clearance from the FDA to market our V-Detect that tests for the presence of SARS-CoV-2, which would require us to perform a larger clinical study to demonstrate the effectiveness of our device and take significantly more time during the FDA review process. We cannot assure you that we will receive approval under the EUA or FDA clearance to market our products for human health applications at all, which would prevent us from commercializing products for human health uses. In addition, we believe that the resources of the FDA are heavily engaged in monitoring, reviewing and approving testing solutions related to COVID-19 and the underlying virus, SARS-Cov-2, and they may not have sufficient staffing or other resources to review our applications in a timely manner. As a result, we may not be in a position to pursue human health applications other than for SARS-CoV-2, assuming the EUA process is available to us, for a significant period of time, if at all.

If we are not able to meet the requirements of our licensing agreement with Colorado State University Research Foundation, we may lose all rights to the intellectual property they have licensed to us. We are required to submit to Colorado State University Research Foundation a development plan by October 15, 2020 describing how we intend to bring our viral testing products to market, including time frames for specific events, as described under "The Company's Business—Intellectual Property." Our failure to substantially perform in accordance with the development plan we submit or to meet each of these development milestones would constitute a material breach of our agreement with Colorado State University Research Foundation, which would enable them to terminate the agreement if we fail to cure the breach within 30 days. If they were to terminate the licensing agreement, we would no longer have access to their proprietary technology, and it is highly unlikely that we would be able to pursue the commercialization of our viral testing platform, regardless of the amount of development time or funds invested up to that point.

Adverse regulatory or policy changes could have a material impact on our business. Our business is premised on our bacterial testing platform being able to meet any applicable regulations and policies in our target markets. If our products become subjected to new regulatory oversight or the regulatory framework in these markets becomes more restrictive to the point where our products are unable to meet these more restrictive standards, the company will have difficulty in selling its products and potential customers may seek alternative technologies altogether.

If we fail to effectively protect our intellectual property, our business may suffer. We will rely on patents pending to protect our intellectual property, including intellectual property we have licensed from others. There is no assurance that any patents will be issued with the desired breadth of claim coverage or at all. The failure to obtain patents for our current technology or any future technology could materially impair our business prospects or, in the case of future development, impair our ability to expand our business into other markets. If any patents are granted, they will, as is generally the case with patents, be subject to uncertainty with respect to their validity, scope and enforceability and thus we cannot guarantee you that our patents, or patents that we license from third parties, will not be invalidated, circumvented, challenged, or become unenforceable. In cases where the company must license intellectual property from third parties, there is no guarantee that the company will be able to do so on acceptable terms.

Some of our proprietary processes, technologies and know-how are not under patent protection. Although we intend to seek patent protection where possible and in the best interests of the company, in some cases we must rely on the law of trade secrets to protect our intellectual property. Accordingly, there is a risk that such trade secrets may not stay secret. This risk also applies to confidentiality agreements and inventors' rights agreements with our strategic partners and employees. There is no assurance that these agreements will not be breached, that we will have adequate remedies for any breach, or that such persons or institutions will not assert rights to intellectual property arising out of these relationships. While we have applications for trademarks for Edoceo, and for our product brands, we do not have a trademark for our company name and a third party has filed a trademark application for the mark Quara Devices. Finally, effective patent, trade secret, trademark and copyright protection may be unavailable, limited or not applied for in certain countries.

We may be subject to allegations of infringement of other parties' intellectual property, or conversely, be forced to sue those who infringe our intellectual property. Such litigation is usually costly, time-consuming, and would divert resources away from the company. If we lose such lawsuits, we may be compelled to pay damages or to cease development, manufacture, use or sale of the infringing product or trademark.

Our business and its prospects for success are dependent on key personnel. We will rely on key personnel in management, research and development, operations, manufacturing and marketing who are not easy to recruit and retain, especially in the life sciences industry which requires a high level of expertise. We believe that we have and will continue to offer key personnel competitive compensation packages, but we cannot assure you that our key personnel will remain with the company or that we will be able to hire additional personnel with the correct skill sets and qualifications in the future. We do not maintain any key person insurance and the loss of any of our key personnel could significantly impair our ability to establish a viable business.

In addition, our key personnel are serial entrepreneurs. It is possible that some, if not all, of our key personnel may exit the business within the next three years. In the event one or more of our key personnel exit the business the company may experience financial loss, disruption to our operations and technology development, damage to our brand and reputation and, if any departing person joins a competitor, a weakening of our competitive position.

We may be subject to product liability claims as product malfunction is always a possibility. Depending on the magnitude of the damage, any of these occurrences could lead to civil lawsuits for which our insurance policies may not be adequate or available, and in certain cases, may even lead to criminal sanctions. We may be forced to pay significant damages, curtail operations or shut down, which could have a material adverse effect on our business, our prospects and our reputation.

We have identified a significant deficiency in our internal controls over financial reporting. Ensuring that we have adequate internal financial and accounting controls and procedures in place to produce accurate financial statements on a timely basis is a costly and time-consuming effort that needs to be re-evaluated frequently. Our management has identified a significant deficiency in our internal controls. While management is working to remediate the deficiencies, there is no assurance that such changes, when economically feasible and sustainable, will remediate the identified deficiencies or that the controls will prevent or detect future significant deficiencies. If we are not able to maintain effective internal control over financial reporting, our financial statements, including related disclosures, may be inaccurate, which could have a material adverse effect on our business. We may discover additional deficiencies in our internal financial and accounting controls and procedures that need improvement from time to time.

Management is responsible for establishing and maintaining adequate internal control over financial reporting to provide reasonable assurance regarding the reliability of our financial reporting and the preparation of financial statements for external purposes in accordance with United States generally accepted accounting principles. Management does not expect that our internal control over financial reporting will prevent or detect all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within the company will have been detected.

## **Risks Related to the Securities and the Offering**

Any valuation at this stage is difficult to assess. The valuation for the offering was established by the company. Unlike listed companies that are valued publicly through market-driven stock prices, the valuation of private companies, especially startups, is difficult to assess and you may risk overpaying for your investment.

*There is no minimum amount set as a condition to closing this offering.* Because this is a "best efforts" offering with no minimum, we will have access to any funds tendered. This might mean that any investment made could be the only investment in this offering, leaving the company without adequate capital to pursue its business plan or even to cover the expenses of this offering.

Using a credit card to purchase shares may impact the return on your investment as well as subject you to other risks inherent in this form of payment. Investors in this offering may have the option of paying for their investment with a credit card, which is not usual in the traditional investment markets. Transaction fees charged by your credit card company (which can reach 5% of transaction value if considered a cash advance) and interest charged on unpaid card balances (which can reach almost 25% in some states) add to the effective purchase price of the shares you buy. The cost of using a credit card may also increase if you do not make the minimum monthly card payments and incur late fees. Using a credit card is a relatively new form of payment for securities and will subject you to other risks inherent in this offering your redit card may be more susceptible to abuse than other forms of payment. Moreover, where a third-party payment processor is used, as in this offering, your recovery options in the case of disputes may be limited. The increased an Investor Alert dated February 14, 2018 entitled: Credit Cards and Investments – A Risky Combination, which explains these and other risks you may want to consider before using a credit card to pay for your investment.

This offering involves "rolling closings," which may mean that earlier investors may not have the benefit of information that later investors have. We may conduct closings on funds tendered in the offering at any time. At that point, investors whose subscription agreements have been accepted will become our shareholders. We may file supplements to our Offering Circular reflecting material changes and investors whose subscriptions have not yet been accepted will have the benefit of that additional information. These investors may withdraw their subscriptions and get their money back. Investors whose subscriptions have already been accepted, however, will already be our shareholders and will have no such right.

This investment is illiquid. There is no currently established market for reselling these securities. If you decide that you want to resell these securities in the future, you may not be able to find a buyer.

The value of your investment may be diluted if the company issues additional options or shares of Common Stock. Our Articles of Incorporation provides that we can issue an unlimited number of shares of our Common Stock, whether in a subsequent offering, in connection with an acquisition or otherwise. We have granted 3,550,000 options under our Stock Option Plan. Our Stock Option Plan reserves for issuance a number of shares equal to 15% of the number of shares of Common Stock that are issued, or 5,768,604 shares of Common Stock currently, which amount will increase as a result of this offering. We may in the future increase the number or percentage of shares reserved for issuance under this plan or adopt another plan. We have also agreed to issue shares of common stock to Colorado State University Research Foundation as discussed under "The Company's Business—Intellectual Property." The issuance of additional shares of Common Stock, or additional option grants under our Stock Option Plan or other stock based incentive program may dilute the value of your holdings. The company views stock-based incentive compensation as an important competitive tool, particularly in attracting both managerial and technological talent.

# DILUTION

Dilution means a reduction in value, control, or earnings of the shares the investor owns.

#### Immediate dilution

An early-stage company typically sells its shares (or grants options over its shares) to its founders and early employees at a very low cash cost, because they are, in effect, putting their "sweat equity" into the company. When the company seeks cash investments from outside investors, like you, the new investors typically pay a much larger sum for their shares than the founders or earlier investors, which means that the cash value of your stake is diluted because all the shares are worth the same amount, and you paid more than earlier investors for your shares.

The following table demonstrates the price that new investors are paying for their shares with the effective cash price paid by the existing shareholder. The table gives effect to the sale of shares by us at \$5,000,000, \$10,000,000 and \$20,000,001 (the maximum amount offered), in each case excluding shares being offered by the selling shareholders.

				\$10,000,000		\$20,000,001	
	\$5,0	00,000 Raise		Raise		Raise	
Price per Share for new investors	\$	5.80	\$	5.80	\$	5.80	
Shares issued to new investors		603,448		1,358,640		3,082,779	
Gross proceeds raised	\$	3,499,998	\$	7,880,112	\$	17,880,118	
Less: Offering costs	\$	(718,000)	\$	(775,000)	\$	(900,000)	
Net offering proceeds	\$	2,781,998	\$	7,105,112	\$	16,980,118	
Adjusted net tangible book value pre-financing (as of 12/31/2019)	\$	(9,891)	\$	(9,891)	\$	(9,891)	
Adjusted net tangible book value post-financing	\$	2,772,107	\$	7,095,221	\$	16,970,227	
Shares issued and outstanding pre-financing		38,457,361		38,457,361		38,457,361	
Post-financing shares issued and outstanding		39,060,809		39,816,001		41,540,140	
Net tangible book value per share prior to offering	\$	(0.000)	\$	(0.000)	\$	(0.000)	
Increase/(Decrease) per share attributable to new investors	\$	0.071	\$	0.178	\$	0.409	
Net tangible book value per share after offering	\$	0.071	\$	0.178	\$	0.409	
Dilution per share to new investors	\$	5.73	\$	5.62	\$	5.39	
Dilution per share to new investors		98.8%		96.9%		93.0%	

As of December 31, 2019, the company had not issued any options pursuant to the company's Stock Option Plan. In 2020 to date, the company has issued 3,550,000 options to its directors, consultants, and advisors. The above table excludes the future issuance of up to 3,550,000 shares of Common Stock that will be underlying those options. If all options to be issued were exercised, the adjusted net tangible book value post-financing would increase by \$4,881,250, the post-financing shares issued and outstanding would be 42,610,809, 43,366,001 and 45,090,140 at the 25%, 50% and 100% levels, the net tangible book value per share after offering would be \$0.18, \$0.276 and \$0.485 at those levels and the dilution per share to new investors would be \$5.62 (96.9%), \$5.52 (95.2%), and \$5.32 (91.6%), respectively.

# Future dilution

Another important way of looking at dilution is the dilution that happens due to future actions by the company. The investor's stake in a company could be diluted due to the company issuing additional shares. In other words, when the company issues more shares, the percentage of the company that you own will go down, even though the value of the company may go up. You will own a smaller piece of a larger company. This increase in number of shares outstanding could result from a stock offering (such as an initial public offering, another Regulation A round, a venture capital round, angel investment), employees exercising stock options, or by conversion of certain instruments (e.g. convertible bonds, preferred shares or warrants) into stock.



If the company decides to issue more shares, an investor could experience value dilution, with each share being worth less than before, and control dilution, with the total percentage an investor owns being less than before. There may also be earnings dilution, with a reduction in the amount earned per share (though this typically occurs only if the company offers dividends, and most early stage companies are unlikely to offer dividends, preferring to invest any earnings into the company).

The type of dilution that hurts early-stage investors most occurs when the company sells more shares in a "down round," meaning at a lower valuation than in earlier offerings. An example of how this might occur is as follows (numbers are for illustrative purposes only):

- In June 2019 Jane invests \$20,000 for shares that represent 2% of a company valued at \$1 million.
- In December 2019 the company is doing very well and sells \$5 million in shares to venture capitalists on a valuation (before the new investment) of \$10 million. Jane now owns only 1.3% of the company but her stake is worth \$200,000.
- In June 2020 the company has run into serious problems and in order to stay afloat it raises \$1 million at a valuation of only \$2 million (the "down round"). Jane now owns only 0.89% of the company and her stake is worth only \$26,660.

This type of dilution might also happen upon conversion of convertible notes into shares. Typically, the terms of convertible notes issued by early-stage companies provide that in the event of another round of financing, the holders of the convertible notes get to convert their notes into equity at a "discount" to the price paid by the new investors, i.e., they get more shares than the new investors would for the same price. Additionally, convertible notes may have a "price cap" on the conversion price, which effectively acts as a share price ceiling. Either way, the holders of the convertible notes get more shares for their money than new investors. In the event that the financing is a "down round" the holders of the convertible notes will dilute existing equity holders, and even more than the new investors do, because they get more shares for their money. Investors should pay careful attention to the number of shares of Common Stock underlying convertible notes that the company may issue in the future, and the terms of those notes.

If you are making an investment expecting to own a certain percentage of the company or expecting each share to hold a certain amount of value, it's important to realize how the value of those shares can decrease by actions taken by the company. Dilution can make drastic changes to the value of each share, ownership percentage, voting control, and earnings per share.

# USE OF PROCEEDS

We estimate that the net proceeds from this offering will be approximately \$16,980,118 assuming we raise the maximum offering amount and after deducting the estimated offering expenses of approximately \$900,000 (excluding state filing fees).

The following table below sets forth the uses of proceeds assuming an offering amount of \$5,000,000, \$10,000,000, and \$20,000,001 (the maximum offering amount), excluding in each case the shares to be sold by the selling shareholders. For further discussion, see the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations—Plan of Operations."

	\$5,000,000 Offering		\$10,000,000 Offering		\$20,000,001 Offering
Offering Proceeds					
Shares Sold by the Company	603,448		1,358,640		3,082,779
Gross Proceeds to the Company from this Offering	\$ 3,499,998	\$	7,880,112	\$	17,880,118
Offering Expenses (1)	\$ 718,000	\$	775,000	\$	900,000
Total Offering Proceeds Available for Use	\$ 2,781,998	\$	7,105,112	\$	16,980,118
Estimated Expenditures					
Commercialization of viral testing platform	1,184,000		2,700,000		5,100,000
Commercialization of bacterial testing platform	1,191,000		2,700,000		5,100,000
Payment of Deferred Compensation	\$ 344,000	\$	444,000	\$	444,000
Total Expenditures	\$ 2,719,000	\$	5,844,000	\$	10,644,000
•					
Working Capital Reserves	\$ 62,998	\$	1,261,112	\$	6,336,118
•					

(1) Excludes state filing fees of approximately \$12,000.

We anticipate that expenditures for commercialization of our B-Detect device and its related components for our bacterial testing platform will include development of a production version of the prototype device for detection of shrimp disease, improvement of the performance of the fluorescent resonance energy transfer ("FRET") detection protein, development of the sample pre-treatment protocol development and other customer feedback dependent tasks, for an aggregate cost of \$891,000. Please see detailed objectives below in "The Company's Business—Strategy." To build the first 100 units, including the reagents, contracted manufacturing and marketing expenses, we estimate an additional cost of \$300,000, which is included in the total amount above. As discussed in "Risk Factors— We may not be able to use the intellectual property acquired from OptiEnz or to commercialize our bacterial testing platform on the timetable we anticipate, or at all," there is some uncertainty regarding residual rights that Pebble Labs may retain in the intellectual property we acquired from OptiEnz. We are optimistic that we will be able to resolve this situation with Pebble Labs. However, if we fail to do so we may not be able to use the intellectual property acquired testing platform based on fluorescent detection. In this case, we would anticipate using the funds to adapt our V-Detect device to detect targeted bacteria, which may cost in excess of \$891,000. No such development work has been conducted by the company at this point and, therefore, we cannot provide any assurance that these funds, if spent to adapt V-Detect, would result in a product capable of being commercialized.

We anticipate that expenditures for commercialization of our V-Detect device and its related components for the detection of SARS-CoV-2 will be very similar to the B-Detect Device, as discussed in more detail in "The Company's Business—Strategy," and is expected to cost \$884,000 plus an additional cost of \$300,000 to build the first 100 units taking us to first revenues.

Each platform can be developed and commercialized independently; i.e. the development of our viral testing platform is not dependent on the activities or timing related to our bacterial testing platform, and vice versa.

If we raise \$5 million or less, we expect as a priority to complete the development and commercialization of V-Detect and its related components to address the urgent need for corona virus testing. The next priority will be to develop and commercialize B-Detect and its related components to address shrimp disease in the aquaculture market, subject to a satisfactory resolution with Pebble Labs.

If we raise in excess of \$5 million, we intend to invest in marketing and branding activities to develop our brand and market our product and thereafter apply additional funding to further develop our product platforms for additional markets, beginning with bacterial testing to address UTI's.

The above figures represent only estimated costs. This expected use of net proceeds from this offering represents our intentions based upon our current plans and business conditions. The amounts and timing of our actual expenditures may vary significantly depending on numerous factors. As a result, our management will retain broad discretion over the allocation of the net proceeds from this offering. We may find it necessary or advisable to use the net proceeds from this offering for other purposes, and we will have broad discretion in the application of net proceeds from this offering. If we fail to raise at least \$1,184,000 we anticipate that we will need to secure additional funding to fully commercialize our V-Detect device.

We reserve the right to change the above use of proceeds if management believes it is in the best interests of the company.

# THE COMPANY'S BUSINESS

# Overview

Edoceo is an emerging med-tech & biotech company focusing on the development and commercialization of portable, easy to use devices for rapid, sensitive, and accurate detection of bacterial and viral infections. These devices are urgently needed in a range of markets, including aquaculture and human and animal health. The company is currently developing two product platforms: one for detection of bacterial infections and another for detection of viruses. Both platforms are versatile and the same core instrumentation within each platform can be used across many applications to detect many different bacteria and viruses. For each platform, our product line will comprise three components:

- the portable device itself B-Detect, our bacterial testing portable device, and V-Detect, our viral testing portable device,
- consumable testing units that contain reagents, receive the sample to be tested for bacterial or viral presence and are inserted into the device for testing, which we call B-Test and V-Test and
- software providing data collection and configuration functionality, which we call B-View and V-View.

B-Detect is a portable, battery-operated unit that uses fluorescent detection proteins to detect the molecules bacteria release when they become virulent. It was initially conceptualized, and a prototype developed by OptiEnz, founded by our Chief Science Officer. On April 13, 2020 we entered into an Assignment of Intellectual Property Rights and a License and Royalty Calculation Agreement with OptiEnz, under which we acquired all intellectual property related to a portable instrument and associated software for measuring FRET between pairs of fluorophores, using a non-proprietary protein, and related methods of protein preparation and sample pre-treatment. A portion of OptiEnz's development work on the portable device occurred while OptiEnz was collaborating with Pebble Labs in conducting research involving Pebble Labs' proprietary FRET biosensor protein and there is some uncertainty regarding residual rights that Pebble Labs. However, if we fail to do so, we may not be able to use the intellectual property acquired from OptiEnz to commercialize our bacterial testing platform based on fluorescent detection. We may be able to adapt our V-Detect device to detect targeted bacteria; however, no development work has been conducted by the company at this point and, therefore, we cannot provide any assurance in this regard.

V-Detect is a portable, battery-operated unit using proprietary technology to detect specific viral pathogens via the integration of different types of molecular assays. On May 14, 2020, the company licensed from the Colorado State University Research Foundation an exclusive right to the patent rights and know-how relating to technology known as PadLock-RCA-Nuclease Protection Lateral Flow Assay for the detection of pathogen sequences at the point of care. The technology acquired from Colorado State University has demonstrated the ability to detect a synthetic target sequence of RNA from SARS-CoV-2 using, in microtubes, the sequence of biochemical reaction steps that will ultimately be deployed in a microfluidic chip in our V-Detect device. Management believes, as discussed above, that the technology underlying the V-Detect device may also be used for detection of the presence of virulent bacteria.

For our bacterial testing platform, assuming a satisfactory resolution with Pebble Labs, we intend to focus on further refining and subsequently commercializing B-Detect and the related consumable products and data software to address shrimp diseases in the aquaculture market. We also intend to begin development and study of B-Detect for the detection of urinary tract infections in the human health market.

In terms of our viral testing platform, we will focus initially on the continued development and commercialization of V-Detect and the related consumables and software to address the detection of SARS-CoV-2, the virus responsible for COVID-19. Thereafter, we intend to further develop the virulent bacterial detection device to be used more broadly in the aquaculture market as well as in the veterinary, health care, food processing and home monitoring markets, among others.

#### Bacterial Infections - the Problem and How We Intend to Address it

Control of virulent bacteria is currently heavily reliant on the use of antibiotics. Unfortunately, this overuse of antibiotics has led to the evolution of bacteria known as superbugs that are resistant to several antibiotics. Superbugs are expected to cost the global economy \$100 trillion in health care and lost productivity by 2050 (as per the International Federation of Pharmaceutical Manufacturers & Associations, November 2018). The current over-use of antibiotics is due, in part, to an inability to detect the cause of infections early enough and the lack of timely feedback on the effectiveness of drugs that are administered.

Edoceo seeks to mitigate these costly and sometimes deadly challenges with proprietary technology that is being designed to have the following key attributes:

- portable,
- simple to use,cost effective,
- broad detection of infections from over 160 bacterial species including most common pathogens, and
- rapid, early warning of a bacterial infection, providing results in minutes.

We have a functioning prototype that has demonstrated the ability to obtain quantitative measurements of BAI-2, a bacterial signaling molecule that is produced by many virulent bacteria, over a wide concentration range in laboratory solutions. See "Our Technology." This prototype will be developed further for commercialization for detection of shrimp disease in the aquaculture market by creating a simple reagent platform, validating the measurements with shrimp health evaluation, and devising a calibration protocol. We believe our device has substantial potential for the broader aquaculture market as well as the veterinary, health care, food processing and home health monitoring markets. We believe our device will help to improve people's lives and reduce food production costs as we seek to provide an early warning of harmful pathogens in our bodies, our pets, and food production systems and processing equipment. We believe that the potential addressable market is vast, as discussed in "Markets" below, and we believe we have the management and scientific team to launch our bacterial detection device successfully.



## Viral Diseases - the Problem and How We Intend to Address it

COVID-19 is in the news daily with an estimated global death count of more than 570,000 as of July 13, 2020 and with the number of people dying each day from the disease exceeding 3,500 globally. In addition, each day there are more than 27,000 deaths globally from communicable diseases according to World Economic Forum data. In just the last 20 years, Visualcapitalist.com reports that there have been five new epidemics/pandemics caused by viral pathogens in addition to ongoing diseases such as HIV/AIDS, dengue, Zika, hepatitis and others. Leading global health organization are calling for rapid, accurate testing to help slow the spread of these diseases. A recent report by Meticulous Research, states the value of the global infectious disease diagnostics market is expected to reach in excess of \$23 billion by 2027. Notably, this study pre-dates COVID-19, which has generally raised the awareness of the importance of testing.

A 2013 policy statement by the Infectious Disease Society of America states:

Whether caring for an individual patient with an infectious disease or responding to a worldwide pandemic, the rapid and accurate establishment of a microbial cause is fundamental to quality care. Despite dramatic advances in diagnostic technologies, many patients with suspected infections receive empiric antimicrobial therapy rather than appropriate therapy dictated by the rapid identification of the infectious agent. The result is overuse of our small inventory of effective antimicrobials, whose numbers continue to dwindle due to increasing levels of antimicrobial resistance.

New tests are needed that can identify a specific pathogen or at a minimum, distinguish between bacterial and viral infections, and also provide information on susceptibility to antimicrobial agents. Tests should be easy to use and provide a rapid result (ideally within an hour) to have a positive impact on care.

Edoceo seeks to address viral disease challenges with proprietary technology that is being designed to have the following key attributes:

- portable,
- simple to use,
- cost effective,
- ability to target new viruses by simply changing reagents used in the V-Test consumable units, and
- sensitive and accurate quantitation of virus levels in a sample, providing results in 30 minutes or less.

For sensitive, accurate detection of viruses, we are developing a novel genomic-based assay to detect specific nucleic acid sequences in samples. We have a functioning prototype and have achieved proof-of-concept detection of SARS-CoV-2 and another target sequence. This device is based on a method that uses isothermal amplification of the target sequence, so the hardware can be much smaller than current laboratory-based instruments, and a combination of biochemical procedures that we expect to provide sensitivity and specificity that are much better than current portable instruments. Once testing of this device is complete, subject to regulatory approval, we intend to commercialize it, focusing initially on detection of SARS-CoV-2 virus. Thereafter, we intend to further develop this technology to be used in the aquaculture market as well as in the veterinary and health care markets, among others.

#### **Our History**

Our company was formed in 2019 to acquire and commercialize intellectual property from OptiEnz Sensors, LLC (www.optienz.com), which initially developed our virulent bacterial detection device and was founded by our Chief Science Officer. The company will operate under the trade name of Edoceo Devices (Edoceo means to "fully inform" in Latin). The achievement of developing a prototype device for detecting virulent bacteria that we are using for ongoing testing purposes was led by the OptiEnz founder and Chief Technology Officer, Ken Reardon Ph.D. Dr. Reardon now serves as our Chief Science Officer.

Edoceo and the OptiEnz team have forged a close working relationship. Dr. Brian Heinze, the R&D Director of OptiEnz, is a member of our scientific advisory committee. In addition, on May 20, 2020 we entered into a master research agreement with OptiEnz that provides for collaborative ongoing research and development into our products and related sensors, industry support and expanding the technology. The master research agreement provides that the company will fund research activities to be performed by OptiEnz, solely or jointly with the company and other third parties and OptiEnz will furnish the necessary personnel, materials, equipment and facilities, and otherwise perform all things necessary with best intent and effort within resources provided by the company for the performance of specific projects as agreed upon from time to time by execution of individual task orders. OptiEnz will provide project proposals to the company and upon acceptance of the project proposal by the company, the parties will enter into task orders. Each task order will include: (1) the project scope, including a list of deliverables, (2) the project term; and (3) the payment terms. The payment terms are either on a fixed price basis or based on cost reimbursement, as set forth in each task order. The initial task order, which is pending a satisfactory resolution with Pebble Labs, covers the performance of the objectives set forth under "Strategy—B-Detect—Objectives," has a term of 12 months and a fixed price of \$891,000. The master research agreement has a term of five years.

We recently entered into an agreement with Colorado State University Research Foundation to license certain intellectual property rights that we believe will enable us to develop our V-Detect and related components. For ongoing technical support of this technology, the original inventors, Dr. Dandy, Dr. Henry and Dr. Geiss, all professors and researchers at Colorado State University, who have been working on this technology for more than a year, have joined our scientific advisory committee.

#### **Market Opportunity**

#### Introduction

Bacterial and viral infections have enormous impact upon the entire human population as well as those of other species: pets, livestock, and the shrimp and fish produced by the aquaculture industry. Early detection is always vital to treatment since higher doses of antibiotics and antiviral compounds are required for late-stage infections. In the case of bacteria, the extensive use of antibiotics across all markets has resulted in more and more bacteria developing resistance to antibiotics. When a bacterium is resistant to several commonly used antibiotics, it is referred to as a "superbug".



The traditional and still primary method of detecting a bacterial infection is to take a sample (for example, blood, urine, or saliva) from the patient — whether human, pet, or other animal — and put it in a special environment in a laboratory to grow any bacteria that are present. Since the test relies on bacterial growth, several days may be required to obtain results. For many diseases, the time required to test for an infection represents a critical period when the infection could grow to dangerous levels. For example, it takes between 48 and 72 hours to diagnose a sepsis causing infection. Current testing based upon growth may fail to detect evasive strains of bacteria. Furthermore, not all bacteria can be cultured in the laboratory.

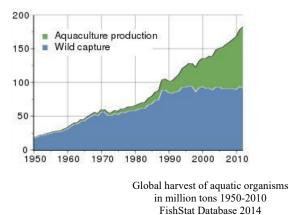
Other laboratory-based methods of bacterial detection and identification typically require long processing times, can lack sensitivity and specificity, and/or require highly specialized equipment and trained technicians and are therefore costly and not available in all countries. These other methods include biochemical assays, immunological tests, and genetic analyses.

For detection of *viral* infections, the considered current gold standard for testing is the genetic analyzer based on the use of polymerase chain reaction (PCR) for DNA viruses or reverse-transcriptase PCR (RT-PCR) for RNA viruses. This is the most common diagnostic test used to identify people currently infected with SARS-CoV-2, for example. It works by detecting viral RNA in a fluid sample from a person —most often collected from their nasal passage.

The accuracy of a test is based on two key factors: sensitivity and specificity. A sensitive test will correctly identify that the virus or bacterium is present in the sample, while a specific test will correctly indicate that the virus or bacterium is <u>not</u> present in the sample. RT-PCR tests are considered the gold standard and within laboratory situations have high sensitivity and high specificity. However, in the real-world, testing conditions and processes are far from perfect and accuracy suffers. For example, it has been stated that researchers still don't know what the real-world false negative test rate is for SARS-CoV-2, but one clinical study determined the range in sensitivity of RT-PCR tests to be from 66 to 80%, meaning that at the 66% level nearly one in three infected samples tested will receive false negative results.

#### Aquaculture

It has been reported by the Marine Science Agency of the United Kingdom that more than half of all seafood consumed globally (160 million metric tons per year) is from aquaculture as opposed to wild-capture fisheries. Aquaculture production is trending to increasingly dominate the market over wild capture.



It has been estimated that more than \$6 billion in aquaculture products (shrimp, salmon and others) are lost annually to disease. In specific sectors, such as shrimp, disease losses may exceed 40% of global yield capacity with emergent diseases, such as Early Mortality Syndrome, threatening to collapse production in all nations. The global shrimp consumption market is in excess of \$40 billion and is expected to reach \$68 billion in the next ten years. It is estimated that there are over 50,000 shrimp producers with over 500,000 ponds and the numbers are expanding each year to keep pace with demand.

Concerns surrounding the ability to rapidly confirm disease is the major constricting factor for expansion of the aquaculture industry to 2050. Currently, shrimp diseases are detected by taking shrimp to a laboratory, dissecting them, and examining their organs under a microscope. This is time consuming and subject to sampling challenges as well as substantial environmental and biological perturbations. B-Detect, by contrast, is expected to provide in situ testing for virulent bacteria in ponds with results available in minutes rather than days, increasing the ability for early detection and remediation.

Early notice of the outbreak of virulent bacteria can reduce overuse of antibiotics, thereby diminishing antibiotic resistance. Rapid, simple detection of viral aquaculture diseases is similarly needed. For example, the shrimp pathogen White Spot Syndrome Virus is one of the most pathogenic and lethal diseases in aquaculture, causing up to 100% mortality within 3 to 10 days. Early detection can help treatments be more successful or can allow a producer to protect other parts of the production system.



# Human Health

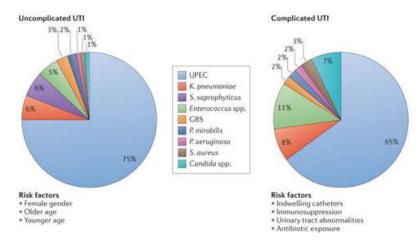
# Bacterial Testing Market

Superbugs are expected to cost the global economy \$100 trillion in health care and lost productivity by 2050. Globally, more than 700,000 people die from superbug bacterial infections annually, a number that is increasing every year. For example, sepsis, a condition resulting from the body's overwhelming and life-threatening response to infection, can lead to tissue damage, organ failure, and death. According to the Sepsis Alliance, on average approximately 30% of patients diagnosed with severe sepsis do not survive. Up to 50% of survivors suffer from post-sepsis syndrome. According to a 2006 study published in Critical Care Medicine, the risk of death from sepsis increases by an average of up to 7.6% with every hour that passes before treatment begins, often using a broad-spectrum antibiotic. Sepsis has been named as the most expensive in-patient cost in American hospitals by the Healthcare Cost and Utilization Project. One report stated the costs were \$24 billion in 2014. Though not all sepsis-related infections are bacterial, it is the most common cause. Early detection and treatment are essential for survival and limiting disability for survivors.

Urinary tract infections (UTIs) are a severe public health problem exacerbated by the rise in multidrug resistant strains of bacteria and high recurrence rates. They are some of the most common bacterial infections, affecting 150 million people each year worldwide.<sup>1</sup> UTIs are caused by a wide range of pathogens, including Gram-negative and Gram-positive bacteria, as well as fungi. Uncomplicated UTIs typically affect women, children and elderly patients who are otherwise healthy. Complicated UTIs are usually associated with indwelling catheters, urinary tract abnormalities, immunosuppression or exposure to antibiotics. In 2007, in the United States alone, there were an estimated 10.5 million office visits for UTI symptoms. Currently, the societal costs of these infections, including health care costs and time missed from work, are approximately \$3.5 billion per year in the United States alone. UTIs are a significant cause of morbidity in infant boys, older men and females of all ages. UTIs are a common catheter-induced illness as the result of patients staying in a hospital or clinic and these catheter-inducted UTIs are a major cause of extended hospital stays. In the United States, Medicare is penalizing hospitals that fail to address UTI on the length of the hospital stay by reducing overall reimbursement.

<sup>1</sup> Flores-Mireles, A., Walker, J., Caparon, M. *et al.* Urinary tract infections: epidemiology, mechanisms of infection and treatment options. *Nat Rev Microbiol* **13**, 269–284 (2015). <u>https://doi.org/10.1038/nrmicro3432</u>.

## Epidemiology of urinary tract infections



As shown above, of the various epidemiological causes of both complicated and uncomplicated UTIs, the vast majority are bacterial in nature, with only *Candida species* being fungal in nature.

UTIs are responsible for a surprisingly diverse array of symptoms that are frequently misinterpreted. If an infection can be detected or ruled out quickly in the hospital setting, a patient may receive treatment before the infection becomes life threatening or, if ruled out, medical professionals can more quickly turn to analyzing other causes. If left untreated, a UTI can lead to death. UTIs may lead to a form of sepsis called urosepsis. UTI infections are a major cause of hospitalization and death in nursing homes. Nearly 380,000 people die of infections in US nursing homes every year.

We estimate the global addressable market at \$6.5 billion for medical device sales, \$3.3 billion in annual data services revenue and \$35 billion per year for consumables. These internal estimates are based on various external studies for home based medical device sales.

# Viral Testing Market

As humans have spread across the world, so have infectious diseases caused by viruses and bacteria. Even in this modern era, outbreaks are nearly constant, though not every outbreak reaches pandemic levels. According to VisualCapitalist.com, some of the major virus-caused epidemics/pandemics that have occurred over time are:

Name         Time period         Type / Pre-human host		Death toll (approx.)	
Antonine Plague	165-180	Believed to be either smallpox or measles (viruses)	5M
Japanese smallpox epidemic	735-737	Variola major virus	1M
New World Smallpox	1520 – onwards	Variola major virus	56M
Outbreak		·	
Yellow Fever	Late 1800s	Virus / Mosquitoes	100,000-150,000 (U.S.)
Russian Flu	1889-1890	Believed to be H2N2 influenza virus /	1M
		Avian origin	
Spanish Flu	1918-1919	H1N1 virus / Pigs	40-50M
Asian Flu	1957-1958	H2N2 virus / Avian origin	1.1M
Hong Kong Flu	1968-1970	H3N2 virus / Avian origin	1M
HIV/AIDS	1981-present	Virus / Chimpanzees	25-35M
Swine Flu	2009-2010	H1N1 virus / Pigs	200,000
SARS	2002-2003	Coronavirus / Bats, Civets	770
Ebola	2014-2016	Ebolavirus / Wild animals	11,000
MERS	2015-Present	Coronavirus / Bats, camels	850
COVID-19	2019-Present	Coronavirus – Unknown	570,000 (Johns Hopkins University estimate as of July 13, 2020)

"Testing, testing, testing" has been the mantra repeated again and again by World Health Organization Director-General Tedros Adhanom Ghebreyesus. Widespread diagnostic testing, along with isolation of the infected, contact tracing, and quarantining of those contacts, seems to have been key to those countries that have suppressed the spread of COVID-19. A June 1, 2020 analysis by Market Study Report, LLC estimates that the global COVID-19 diagnostic testing industry is expected to exceed \$44 billion in 2020 with the number of tests projected to exceed 329 million by the end of the year.

### Animal Health

Global livestock populations are significantly endangered by bacterial and viral diseases. In order to avoid epidemics and spread of infection from animal to animal (and animal to humans), these infections should be monitored effectively. There are several examples of animal diseases such as brucellosis, respiratory and reproductive disorders and tuberculosis being commonly found in animals. Currently, these various disorders in livestock are detected using veterinary diagnostics carried out in laboratories using various techniques to detect bacteria and viruses in samples of blood, feces and tissue. New techniques and techniques developed for human diagnosis are also being widely used in veterinary diagnostics. Immunoassays and hematology are among the techniques currently used for detection of infection in animals. All of these are limited in throughput, response time, and expense.

Seventy percent of antibiotics in the U.S. are given to livestock for prophylactic reasons. In contrast, our B-Detect is expected to enable targeted use of antibiotics only when a bacterial threat is present, saving millions of dollars and limiting the rise of superbugs caused by the overuse of antibiotics. Similarly, V-Detect may allow early detection of viral infection so that treatment with antivirals is more effective. Early detection of bacterial or viral infection will help mitigate suffering and will reduce costs to treat pets and livestock.

The global veterinary diagnostics market size is estimated to grow at a compound annual growth rate of over 7% from 2019 to 2026 and reach a global market value around \$5.4 billion by 2026. Of that, the global pet diagnostic market size was valued at over \$2.1 billion in 2018 and is expected to be \$4 billion by 2026, according to a 2019 study by Grand View Research. Increasing demand for point of care diagnostics is expected further propel the growth of the pet diagnostics market.

#### Food Processing

Biofilms form when bacteria adhere to surfaces in aqueous environments and begin to excrete a slimy, glue-like substance that can anchor them to a variety of materials including metals, plastics, soil particles, medical implant materials and, most significantly, human or animal tissue. For example, biofilms can develop on the interiors of pipes, which can lead to clogging and corrosion. Biofilms on floors and counters can make sanitation difficult particularly in food preparation areas.

Bacterial infections that go undetected can have devastating impacts on businesses and the economy. The Centers for Disease Control and Prevention in a 2011 study estimated that each year roughly 1 in 6 Americans (48 million people) get sick, 128,000 are hospitalized, and 3,000 die as a result of foodborne diseases. In 2015, some customers of Blue Bell Ice Cream became ill and some died. The CDC detected Listeria bacteria in the manufacturer's plants, resulting in the company having to issue a national recall of over 8 million gallons of ice cream, lay off 1,450 of its 3,900 employees and furlough another 1,400, and borrow \$125 million to undertake a decontamination of its plants and the replacement of some equipment that could not be cleaned as a result of the said biofilm having been created by bacteria. The temporary shutdown of this one company led to hundreds of layoffs across other direct and indirect local supporting industries as the 200,000 tourists to the plant also disappeared.

Lately, nearly every month the CDC reports similar *Listeria* infections linked to food products, such as milk, cheese, ice cream, and pork products. Inadequate detection and control of bacteria costs billions in food production losses each year. The annual global cost of food-borne illnesses is estimated at over \$110 billion and over 48 million Americans are stricken ill each year with over 23,000 deaths from antibiotic-resistant bacteria.

These human and financial tolls were due to not detecting the virulent bacterial infection early enough. B-Detect is expected to provide cost effective, near real-time testing for bacterial outbreaks in equipment, from food processing to water and oil pipelines. Early detection of a bacterial threat will help to minimize the creation of harmful biofilms that in some cases necessitates significant rebuilds of food infrastructure systems, often the only way to get rid of the infection within the processing equipment.

## Our Technology

## **B-Detect**

For our bacterial detection device, our planned offering is centered around three components for virulent bacterial detection:

B-Detect <sup>*</sup>	nortable device for bacterial	detection through proprietary	auorum-sensing technology
D Dettett.	portuble device for bucterial	detection unough proprietary	quorum sensing teennology

B-View: software providing data capture and customization

B-Test: consumable cartridges

The B-Detect is our physical device that will perform detection process and produce results. B-View will be software incorporated within the device where not only the results of the test are recorded but the operator can record pertinent details. For example, a shrimp producer would record data such as time and date of test, weather conditions and feed used. We are designing the software to be customizable to meet the user's needs. B-Test is the consumable cartridge that will contain the reagents and to which the sample will be added for analysis by the B-Detect unit.

#### B-Detect Technology is Quorum Sensing

Bacteria communicate with each other in a population-dependent manner using a variety of chemical signal molecules called autoinducers, some of these molecules are species-specific and others are more general. The process is known as quorum sensing ("QS"). QS molecules are synthesized inside bacterial cells and are exported into the bacterial surroundings, where they may accumulate in increasing concentrations. Bacteria have receptors on their outer surface that bind QS molecules. At a certain level of receptor binding, a cascade of events is triggered that change bacterial gene expression patterns, followed by changes in bacterial metabolism and operational mode. QS signal molecules may regulate a diverse array of functions, including antibiotic production, virulence, biofilm formation, stress and defense responses, motility, metabolism, and activities involved in interactions with hosts. B-Detect technology focuses upon the same quorum sensing cues that the bacteria themselves rely upon to shift behavior from a minor to a major threat to the host organism (people and animals).

For example, one of the most serious pathogens of marine fish and invertebrates, particularly shrimp, is the bacterium *Vibrio harveyi*. This bacterium uses (2S,4S)-2-methyl-2,3,3,4- tetrahydroxy-tetrahydrofuran borate (BAI-2) as its QS signal. Hence, detection of BAI-2 may be a means to detect the presence of *V. harveyi* in industrial shrimp aquaculture operations. Other bacteria that affect shrimp may also use BAI-2 or the related AI-2, and Edoceo has evidence that AI-2 can be used as an indicator to detect gram-negative bacterial pathogens generally. Edoceo also has evidence that this approach can be used to detect other bacterial pathogens and pathogenic yeast.

## Fluorescence Resonance Energy Transfer or "FRET" Technology

FRET is a physical phenomenon that is increasingly being used in biomedical research and drug discovery. It is the distance-dependent transfer of energy from one fluorescent molecule (the donor) to another fluorescent molecule (the acceptor). The transfer of energy leads to a reduction in the donor's fluorescence intensity and an increase in the acceptor's emission intensity. Due to its sensitivity to distance, FRET has been used to investigate molecular interactions. Edoceo technology uses FRET to rapidly measure the presence and magnitude of autoinducers or messaging molecules.

# **B-Detect** Innovation

B-Detect uses FRET to quantify the concentration of bacterial QS molecule BAI-2 (and the related AI-2 molecule), thus providing a means of generally detecting the presence of virulent bacteria. Since more than 160 species of bacteria are capable of producing BAI-2, this detection strategy is broad and does not require advance knowledge of the specific bacterial target. B-Detect relies on use of a detection protein obtained from OptiEnz with a region of the protein that binds BAI-2 and other regions of the protein that produce the FRET response.

The FRET response itself is quantified in a hardware unit, a prototype of which has been developed by OptiEnz, led by our Chief Science Officer Ken Reardon Ph.D, and is being used for ongoing testing purposes. A portion of this development work occurred while OptiEnz was collaborating with Pebble Labs in conducting research involving Pebble Labs proprietary FRET biosensor protein and there is some uncertainty regarding residual rights that Pebble Labs may retain in the intellectual property we acquired from OptiEnz. We are optimistic that we will be able to resolve this situation with Pebble Labs. However, if we fail to do so, we may not be able to use the intellectual property acquired from OptiEnz to commercialize our bacterial testing platform based on fluorescent detection. We may be able to adapt our V-Detect device to detect targeted bacteria providing us with a viable technology to commercialize for the aquaculture and other markets, although we have not conducted any development work on this to date and therefore cannot provide any assurance in this regard.

This operational prototype device has demonstrated the ability to obtain quantitative measurements of BAI-2 over a wide concentration range in laboratory solutions using the FRET detection protein described above. In these tests, solutions of various BAI-2 concentrations in aqueous 2-(N-morpholino) ethanesulfonic acid (MES) buffer were prepared and mixed with a standard concentration of the FRET detection protein. The resulting mixture was placed in a cuvette and inserted into the prototype device. In the device, the device shines light of a certain wavelength into the solution in the cuvette and the emitted fluorescence (light) is measured at two wavelengths. The signal that is correlated to the BAI-2 concentration is the ratio of the intensity of light at these two wavelengths of fluorescence ("FRET ratio"). Control samples containing no BAI-2 or no FRET detection protein were also measured. In this manner, we determined that B-Detect has a detection limit for BAI-2 of less than 100 nM.

With our acquisition of the OptiEnz technology, assuming we satisfactorily resolve any issues regarding Pebble Labs potential residual rights to this technology, we have the capabilities necessary to further develop both the FRET detection protein and the hardware unit. The OptiEnz technology also includes a method of extending the functional lifetime of the detection protein, setting the stage for a measurement device with replaceable FRET protein cartridges: B-Test, our primary consumable product.

#### V-Detect

Our planned offering for our virus detection technology is centered around three products:

- V-Detect: portable device for viral detection based on proprietary padlock probe-based rolling circle amplification for point-of-need nucleic acid detection technology
- V-View: software for data collection and customization
- V-Test: V-Detect consumable reagent packs

Edoceo Viral Infectious Disease Technology

Ultrasensitive sequence-specific detection of target nucleic acids has broad-ranging applications in clinical diagnostics, water and environmental monitoring, bio-safety and epidemiology. PCR tests (for DNA viruses) and RT-PCR tests (for RNA viruses) function by repeatedly replicating a small part of a target region of the virus DNA or RNA in order to increase its prevalence in the testing medium sufficient to be detected. With the introduction of PCR, RT-PCR and other nucleic amplification techniques such as recombinase polymerase amplification, template-mediated amplification, helicase-dependent amplification, loop-mediated isothermal amplification and rolling circle amplification, significant progress has been made in the field of molecular diagnostics. However, PCR and RT-PCR require precise temperature control and cycling to perform nucleic amplification, limiting its portability and application in point-of-care diagnostics. In addition, repeated nucleic amplification, leads to loss of fidelity, which can negatively impact testing accuracy, particularly by generating a higher level of false negatives and underestimating the real level of the targeted virus (such as SARS-CoV-2) in the sample. Other methods have drawbacks leading to lower accuracy.

Our viral testing platform, acquired from Colorado State University, has demonstrated the ability to detect a synthetic target sequence of RNA from SARS-CoV-2 using, in microtubes, the sequence of biochemical reaction steps that will ultimately be deployed in a microfluidic chip in the V-Detect device. V-Detect will use a novel assay based on isothermal amplification to detect specific nucleic acids from viruses in patient samples. This assay integrates different biochemical procedures, including rolling circle amplification and lateral flow immunoassay, to target specific nucleic acids in a format that can be detected using a simple colorimetric readout similar to a pregnancy test. This assay has the ability to detect a minute number of DNA and RNA targets (zeptomole quantities) within a particular sample, including nucleic acids from SARS-CoV-2 and beta-lactamase antibiotic resistance genes in bacteria. Additionally, we have detected specific nucleic acids in minimally processed patient samples and provide quack and accurate sample-to-answer results. This is a platform technology that can be used for detection of many different viruses (e.g., HIV, HCV, SARS-CoV-2, dengue, Zika, hepatitis C) causing infectious diseases. Management believes, as discussed above, that the technology underlying the V-Detect device may also be used for detection of the presence of virulent bacteria.

# Strategy

# **B-Detect**

We currently have a prototype that has been used to detect the common quorum-sensing molecule BAI-2 in laboratory solutions. Subject to a satisfactory resolution with Pebble Labs, we intend to further develop B-Detect to improve its portability, usability, and manufacturability. We also intend finalize our prototype B-Test consumable component and further develop related B-View software to make it customizable by the user for the detection of bacterial-based shrimp disease, in coordination with potential customers in the market. We expect these activities to take approximately 12 months from receipt of funding, assuming a satisfactory resolution with Pebble Labs.

The development timeline for B-Detect and its related components addressing bacterial shrimp disease is as follows:

Objectives						I	Months					
Phase 1:	1	2	3	4	5	6	7	8	9	10	11	12
1) Improve the FRET detection protein: immobilization	Х	Х	Х	Х								
2) Improve prototype portable device part 1	Х	Х	Х	Х								
3) Customer engagement: requirements & conditions	Х	Х	Х	Х								
<ul> <li>Phase 2:</li> <li>4) Improve the FRET detection protein: protein engineering</li> <li>5) Improve prototype portable device part 2</li> <li>6) Sample pre-treatment protocol development</li> <li>Phase 3:</li> </ul>					X X X	X X X	X X X	X X X				
7) Customer engagement on-site trials									Х	Х	Х	Х
8) Finalize prototype portable device for commercialization									Х	Х	Х	Х

Objective 1 – The FRET protein retains activity longer when refrigerated. This is acceptable in a clinical laboratory, and replacement cartridges with the FRET protein could be transported on ice to a field site. While these are feasible initial use scenarios, longer active lifetimes would be beneficial. In Objective 1, we will evaluate additional immobilization strategies to obtain a method that provides improved FRET detection protein lifetime and good manufacturability.



Objective 2 - We will improve our prototype device with the following goals: portable (approx.  $6 \times 6 \times 3$  inches) with an LCD screen, battery powered, and useable by non-technical personnel to measure BAI-2 in water samples from shrimp production facilities. The instrument will function without the need for an external PC. Measurement data will be displayed on the instrument screen and the instrument will be capable of storing the data. The instrument will work in conjunction with replaceable detection cartridges that contain a thin film of the immobilized FRET detection protein. To use the instrument, the user will place a new detection cartridge into the device, perform a simple and rapid detection procedure, and obtain the result. Depending upon the sample characteristics (such as salinity), there may be a simple pre-treatment step prior to measurement.

Objective 3 - We will consult with potential customers to ascertain the environmental conditions under which the assay will be tested and to understand how customers will use the device and data. This customer engagement step is important for creating a product that has the performance and usability required by customers. For this objective, we will visit 4-6 customer sites.

Objective 4 – We intend to replace the fluorescent portions of the FRET detection protein with fluorophores that fluoresce more brightly (providing improved sensitivity and facilitating sample dilution) and are more stable, using the OptiEnz technology platform and publicly available proteins.

Objective 5 – Development of the improved prototype device will continue with selection of a light detection system that provides accurate quantitation of the relatively small amounts of light that are generated by fluorescence. The necessary amount of amplification and filtering of electronic signals to make accurate measurements of BAI-2 will be determined and implemented in the prototype electronics.

Objective 6 – Since the salinity levels of seawater reduce the response of the FRET detection protein to BAI-2, some amount of pre-treatment is required for such samples. This could be simple dilution, although that affects the lower detection limit of the BAI-2 assay. Salt removal using ion-exchange materials is also feasible. These methods will be evaluated and a design for an effective, user-friendly pre-treatment protocol and device will be developed.

Objective 7 – In collaboration with potential customers, we will conduct trials of the BAI-2 measurement system at 2-3 sites. In the course of these trials, we will obtain feedback on the design of the graphic display/touchscreen and USB/Wi-Fi connection capabilities. Customers using the instrument will be asked about the need for measurement automation and any additional performance features, and feedback will be obtained on the sample preparation protocol and/or device (Objective 6). A user guide will be developed from customer input.

Objective 8 – The portable device will be upgraded based on customer feedback from the on-site trials. Any additional features that were requested by customers and deemed feasible (e.g., alternative data transfer, other measurement capabilities) will be implemented into the design.

The total cost to achieve the objectives as listed above is estimated to be \$891,000 for the twelve-month program. See "Use of Proceeds."

Once we complete this further development and testing of our B-Detect product line for the detection of virulent bacteria in Shrimp, we intend to commercialize it. To do so, we will need to:

- Contract with manufacturers to produce the device and the B-Test consumable products at scale. We have identified several manufacturers
- capable of meeting our quality standards and believe we will be able to move forward quickly into production.
- Sign customers who have indicated an interest.
- Hire sales and marketing personnel.
- Enter into licensing agreement with distributors to expand our customer outreach.

We expect to work on the above steps in parallel with our development schedule discussed above. We anticipate it would take us up to 12 months from funding, subject to satisfactory resolution with Pebble Labs, to begin shipping B-Detect to shrimp producers that are capable of detecting the signalling molecule that is a general indicator of many of the most common types of bacteria.

In order to address other markets, from a product development perspective, we would need to modify the B-Test element of our product line, to take into account the different sampling environment and mediums, and the B-View element of our product line, to comport with user data needs in the relevant market. We plan to start this effort with a focus on the UTI market. Our development schedule for the use of B-Detect for UTIs has not yet been established, given our relatively early stage of development. Furthermore, any applications of B-Detect for human health will require approval of the FDA (and similar regulatory authorities in other countries) following regulatory classification, regulatory risk assessment and favorable clinical outcomes. See "—Regulation" for a discussion of the FDA review and approval process.

For our bacterial testing platform, we have prioritized development for shrimp in the aquaculture market and UTIs for the following reasons:

# Aquaculture

- The aquaculture market needs better disease diagnostics.
- Given the large economic losses due to bacterial infection in aquaculture, we may be able to demonstrate a substantial economic benefit.
- B-Detect portability is a good fit for potential aquaculture customers.
- Edoceo and its partners have strong relationships existing players in the aquaculture market.
- There are no regulatory hurdles compared with human health applications
- The market is currently underserved.

# UTIs in the Human Health Market

- They are some of the most common bacterial infections, affecting 150 million people each year worldwide.
- There are large economic losses each year due to infections.
- Through our advisory relationship with Dr. Hotaling, we believe we have a good understanding of the market and the diagnostic needs.
- We have been invited to participate in a clinical study by the University of Utah School of Medicine structured around B-Detect's potential to
- detect UTIs and catheter induced UTI infections in human patients.
  We believe that the application of our technology to the detection of bacterial causes of UTI, if successful, could yield significant benefits to patients and a strong source of revenues for our company compared to the additional development work required.

We expect that further development of our technology will enable detection of additional types of bacteria specific to the broader aquaculture market as well as the veterinary, health care, food processing and home health monitoring markets.

## V-Detect

Our viral testing platform, acquired from Colorado State University, has demonstrated the ability to detect a synthetic target sequence of RNA from SARS-CoV-2 using, in microtubes, the sequence of biochemical reaction steps that will ultimately be deployed in a microfluidic chip in the V-Detect device. The next steps are to optimize the conditions for the biochemical reaction steps, implement them in the microfluidic chip, demonstrate the sensitivity and specificity of the assay, and finalize the hardware and software design for the hardware unit that will hold the microfluidic chip and accept the patient sample. We will then conduct the tests required to demonstrate that the device meets the FDA standards for detection of SARS-CoV-2 for "Molecular and Antigen Diagnostic COVID-19 Tests for Non-Laboratory Use" under the Emergency Use Authorization (EUA) process. These tests include: (a) limit of detection, to establish sensitivity; (b) inclusivity, to demonstrate the ability to detect all strains of SARS-CoV-2; (c) cross-reactivity, to demonstrate that he test detects only SARS-CoV-2; (d) flex studies, to determine the influence of testing location and test conditions (e.g., temperature and humidity); and (e) a clinical evaluation with human samples. Development and testing of our V-Detect product is expected within 12 months, contingent upon adequate funding. At that stage, we intend to apply for rapid FDA marketing approval of V-Detect to detect SARS-CoV-2 under the Emergency Use Authorization (EUA) process, in light of the current need for affordable rapid testing to combat COVID-19. EUA applications are approved in much less time than are standard applications. In parallel with the EUA application, we will proceed with arrangements for manufacturing and distribution of V-Detect and V-Test.

If the EUA is no longer in effect by the time we are in a position to apply for FDA approval, would would expect to submit a 510(k) premarketing notification for FDA clearance. This would require us to perform a larger clinical study to demonstrate the effectiveness of our device than what would be required under the EUA process. The FDA's 510(k) review process takes significantly longer than the EUA review process. See "—Regulation."

Commercialization of a device with this functionality will depend on a significant amount of testing, and approval to market the product from the FDA (and similar regulatory authorities in other countries), which may be a time-consuming process and is far from certain at this stage. In addition, our ability to rapidly scale manufacturing is expected to be challenging in light of the competing efforts of others and the limitations caused by the current pandemic. We have initiated preliminary conversations with analytical device manufacturers regarding their capabilities for mass produce our hardware and consumables in light of these anticipated challenges.

Depending on availability of resources, we may also look to develop V-Detect for shrimp diseases, due to our knowledge of the market and existing relationships developed through our efforts with B-Detect. We currently expect that we would be able to use the same device hardware and simply modify the V-Test reagents, any pre-treatment, and leverage the software we develop for B-Detect.

# **Intellectual Property**

To develop our bacterial testing platform, we have entered into two arrangements to acquire technology underlying or beneficial for our products. On April 13, 2020 we entered into an Assignment of Intellectual Property Rights and a License and Royalty Calculation Agreement with OptiEnz, under which we acquired, for a payment of \$50,000, all intellectual property related to a portable instrument and associated software for measuring FRET between pairs of fluorophores and related methods of protein preparation and sample pre-treatment. We have agreed to grant OptiEnz Sensors, LLC an exclusive perpetual license to use that intellectual property for research purposes and to pay OptiEnz Sensors, LLC a royalty payment of 5% of our net sales up to a total payment of \$450,000 and thereafter a royalty payment of 1.5% of net sales. In the event OptiEnz produces or acquires further patentable intellectual property that would be of use in creating any further science or products of a similar nature to our products, we will have the option to purchase each such intellectual property for a fee of \$100,000 and a running royalty of 1.5% of net sales. Our Chief Science Officer, Dr. Ken Reardon is a founder and principal of OptiEnz. A portion of OptiEnz's development work on a portable instrument to measure FRET occurred while OptiEnz was collaborating with Pebble Labs in conducting research involving Pebble Labs' proprietary FRET biosensor protein and there is some uncertainty regarding residual rights that Pebble Labs may retain in the intellectual property we acquired from OptiEnz. We are optimistic that we will be able to resolve this situation with Pebble Labs. However, if we fail to do so, we may not be able to use the intellectual property acquired from OptiEnz or to commercialize our bacterial testing platform based on fluorescent detection.

On May 20, 2020, we entered into a master research agreement with OptiEnz that provides for collaborative ongoing research and development into our products and related sensors, industry support and expanding the technology. The master research agreement provides that the company will fund research activities to be performed by OptiEnz, solely or jointly with the company and other third parties and OptiEnz will furnish the necessary personnel, materials, equipment and facilities, and otherwise perform all things necessary with best intent and effort within resources provided by the company for the performance of specific projects as agreed upon from time to time by execution of individual task orders. OptiEnz will provide project proposals to the company and upon acceptance of the project proposal by the company, the parties will enter into task orders. Each task order will include: (1) the project scope, including a list of deliverables, (2) the project term; and (3) the payment terms. The payment terms are either on a fixed price basis or based on cost reimbursement, as set forth in each task order. The initial task order, which is pending a satisfactory resolution with Pebble Labs, covers the performance of the objectives set forth under "Strategy—B-Detect—Objectives," has a term of 12 months and a fixed price of \$891,000. The master research agreement has a term of five years.

On May 14, 2020, the company licensed from the Colorado State University Research Foundation an exclusive right in all territories and for all fields to the patent rights and know-how relating to technology known as PadLock-RCA-Nuclease Protection Lateral Flow Assay for the detection of pathogen sequences at the point of care. Under this agreement, we paid an upfront fee of \$5,000 and will pay royalties ranging from 3% to 4% based on volume of annual net sales. The company will be subject to minimum royalty payments beginning in 2023 of \$5,000 and \$10,000 beginning in 2025. The company has also agreed to milestone payments based on net sales ranging from \$10,000 to \$1 million. In addition, the company will issue common shares to Colorado State University Research Foundation upon the company completing proof of concept work demonstrating utility in detecting SARS-CoV-2 in an amount equal to 1% of all issued and outstanding shares on a fully diluted basis calculated on a post-closing basis. We currently expect to be in a position to complete this proof of concept within three months of receipt of sufficient funds in this offering. See "Use of Proceeds."

We are also required to submit to Colorado State University Research Foundation a development plan by October 15, 2020 describing how we intend to bring our product to market. The development plan must have an appendix that will include the following commercial development performance milestones together with mutually agreed time frames by which the performance milestones will be achieved:

- In collaboration with the Colorado State University Systems, complete proof of concept work demonstrating utility in diagnosing SARS-CoV-2,
- Complete pre-submission to the FDA (or other regulatory agency),
- Complete 510(k) review process with FDA (or other regulatory agency),
- Achieve pre-market approval from the FDA,
- First product sale for first diagnostic use, and
- Follow on product sales to begin for other diagnostic uses.

Our failure to substantially perform in accordance with the development plan we submit or to meet each of these development milestone would constitute a material breach of our agreement with Colorado State University Research Foundation and enable them to terminate the Agreement if we fail to cure the breach within 30 days.

We have filed trademark applications with the U.S. Patent and Trademark Office for Edoceo and for B-Detect, B-Test, B-View, V- Detect, V-Test and V-View.

# Competition

# **B-Detect**

Nearly all medical bacterial assays use the approach of trying to determine whether (and at what concentration) a specific bacterial species/strain is present. There are many types of pathogenic bacteria and, since bacteria can be beneficial, harmful, or neutral, it is difficult to find a feature that differentiates pathogenic from non-pathogenic bacteria.

Traditional testing relies on culturing cells from samples of blood, urine, or saliva. Culturing cells for this purpose is slow and insensitive. This is still the prevalent method for detecting UTIs, for example.

New technologies based on PCR ("genetic analyzers") are being developed for medical microbial tests, and some are on the market. PCR is a way to make copies of a specific part of the bacterial DNA. This requires identification of a gene or other part of the DNA that is unique to the targeted bacterium (meaning that the user needs to know what species and strain to look for). This is potentially a challenge for diseases such as UTIs that are caused by a wide range of pathogens. Furthermore, the DNA must be extracted from the cells for processing. Relatively large, complex, and expensive equipment is required to process the samples, make copies via PCR, and quantify the outcome, and the procedure typically takes several hours. False negative measurements are frequently an issue. Most current PCR-based devices must be used in a laboratory setting with highly trained technicians. Some newer devices, based on isothermal DNA amplification methods, can be made in portable formats but are less accurate. Genetic analyzers are also used for detection of viruses, with different reagents and software modifications for detection of specific bacteria.



B-Detect is designed to determine whether, and to what level, pathogenic bacteria are virulent. In certain states, pathogenic bacteria release QS molecules such as AI-2 into their environment. These signaling molecules regulate several functions, including virulence. AI-2 is common to a wide array of pathogenic bacteria, so B-Detect would have utility sensing the virulent state of many species of bacteria, and the technology has the potential to be expanded to other QS molecules used by other groups of pathogenic microorganisms. Because the signaling molecules are released into the surroundings, there is no need to collect samples that directly contain the bacteria. This allows less invasive and simpler testing; for example, aquaculture pond water could be tested rather than the shrimp or salmon tissue samples. B-Detect is small and robust, so it can be used where the samples are obtained, such as a shrimp pond, a livestock pen, or an urgent care clinic.

#### Comparison: Edoceo technology vs. PCR-based assays

	B-Detect FRET Technology	Species-Specific (PCR-Based) Assay
What is detected?	Detects living cells that are in a virulent state	Detects living and dead cells of the specific strain that is targeted
Sample requirements	Non-invasive; Fluid near the site of infection	Material containing bacteria
Sample processing	Automated, rapid removal of impurities	Cell disruption, sample cleanup, and amplification of DNA
Response time	Rapid (5 minutes)	Slow (hours)
Specificity	General detection of virulent bacteria. Can be multiplexed.	Highly specific; user must know what strain to look for. Can be multiplexed.
Equipment: ease of use	Simple	Requires training
Equipment: complexity	Simple	Complex; service contract likely needed
Equipment: size	Small, portable	Large; must be used in a laboratory
Cost	Cost effective	Significant cost
Consumables	Cost effective	Significant cost

We face competition from numerous competitors, many of whom are well established global organizations that have far greater resources than we do, such as Abbott Laboratories, Inc. and Roche. Some competitors are developing bacterial detection devices intended to be used at the point of care. Nearly all rely on PCR amplification of DNA, with the shortcomings mentioned previously. Notably, nearly all of these competitors are focused on producing devices and reagents for detection of SARS-CoV-2 virus, potentially decreasing their support of bacterial testing.

We consider LexaGene, which aims to provide molecular testing at the point of care, to represent our most direct competition. LexaGene is developing a PCR-based analyzer for pathogen detection that is designed to be used in laboratories at or near the site of sample collection. The company states that the device will detect up to 27 pathogens at once with sensitivity and specificity and return results in about 1 hour. The MiQLab<sup>TM</sup> Genetic Analyzer is being designed for testing in veterinary diagnostic and human clinical diagnostic laboratories, and has potential applications in food safety testing, water quality monitoring, and other markets. In an October 2019 prospectus, they indicated a cost for 25 units to build, purchase equipment, biological reagents, consumable materials and tooling and for contracted product development and manufacturing cost of \$130,000 per unit.

ElectroNucleics is a startup company working on feasibility testing of a new device based on electromechanical signal transduction for the low cost, amplification-free detection of DNA and RNA at low concentrations. They hope that an integrated microfluidic device eventually can be produced for pathogen detection.

## V-Detect

The gold standard for virus detection is considered to be a PCR test (for DNA viruses) or an RT-PCR test (for RNA viruses), both of which analyze the DNA or RNA extracted from viruses that may be present in a sample. These are the same genetic analyzers used for bacterial detection, with different reagents and software modifications for detection of specific viruses. To perform the analysis with these methods, molecular copies are made of a small part of a target region of the virus DNA or RNA. These copies are then re-copied, and those copies re-copied, in as many as 40 cycles, losing fidelity – like copying a recording of a recording too many times. This leads to a high level of false negatives underestimating the real level of the targeted virus (such as SARS-CoV-2) in the sample.

V-Detect technology creates many thousands of verified, perfect copies of the target nucleic acid sequence of the virus, if the virus exists in a human sample, by making each copy from the master and using a verification step. This results in very high sensitivity and specificity (extremely low false negatives and false positives). The readout is a simple color test strip, also quantified optically, that indicates the level of the targeted virus.

Many countries around the world are requiring more and more testing to be done and many companies are responding by trying to develop new tests. As of June 16, 2020, the U.S. FDA reports 85 individual emergency use authorizations (EUA) have been issued in addition to another 59 EUAs for tests performed by certified laboratories. We believe we can develop our technology to show high sensitivity (low false positives) and high specificity (low false negatives) in a portable device. Clinicians and patients always want to know they can trust the accuracy of test results. This has never been truer than it is now, given the attention on COVID-19 testing and its role in helping to halt the spread of COVID-19. As with all lab tests, several factors determine the accuracy of a COVID-19 test result. These include not only the instrument and chemical reagents used to perform the test, but also the timing and quality of specimen collection and the biology of the individual patient. Our proprietary process will allow us to rapidly analyze a sample with a high degree of certainty.

Various competitors have developed virus detection devices, primarily for SARS-CoV-2. These competitors include well established global organizations that have far greater resources than we do, such as Abbott Laboratories, Inc. and Roche. The majority of the competing products that have been developed and commercialized are laboratory-based PCR devices that are slow, expensive, and require trained personnel to operate. Some newer devices, based on isothermal DNA amplification methods, can be made in portable formats but are less accurate.

It is notable that the COVID-19 pandemic has created a demand for testing that far exceeds the current ability of companies to produce devices and reagents. A recent article in *Nature* stated, "Epidemiologists say mass testing for SARS-CoV-2 — requiring millions of tests per country per week — is the most practical way out of the current crisis." An article by health policy and legal experts in the *New York Times* stated that "Without rapid results, it is impossible to isolate new infections quickly enough to douse flare-ups before they grow. Slow diagnosis incapacitates contact tracing..." and "The reality is that the spread of the virus has vastly outpaced the expansion of testing capacity. That spread in turn results in more illness and therefore more tests to process, which further slows down turnaround time in a vicious cycle."

#### Regulation

To market our B-Detect, V-Detect and related technology for use in human health and to a lesser extent veterinary health, we will become subject to regulation and oversight by the Food and Drug Administration ("FDA") and similar organizations in other countries. In the case of the B-Detect device for human health uses, we must obtain clearance from the FDA to market the device as a medical device. In the case of our V-Detect for testing of SARS-CoV-2, we intend to seek FDA marketing approval under the Emergency Use Authorization (EUA), in light of the current need for affordable rapid testing to combat COVID-19. EUA applications are approved in less time than are standard applications. If the EUA process is no longer available at the time we are ready to submit an application, we would apply for clearance to market our products from the FDA under a 510(k) submission as described below.

Marketing of a medical device in the USA market generally requires clearance from the FDA. Clearance for medical devices are obtained from the FDA via a 510(k) submission, also known as Pre-Market Notification, pursuant to the Federal Food, Drug, and Cosmetic Act. A 510(k) is a premarketing submission made to the FDA to demonstrate that the device to be marketed is as safe and effective. The FDA decides whether a device must undergo either the 510(k) clearance or premarket approval, a process based upon statutory criteria including the level of risk associated with the device as well as an FDA determination whether the product is a type of device that is similar to devices that are already legally marketed.

Devices that are deemed by the FDA to pose relatively less risk are placed in either Class I or Class II, which requires the manufacturer to submit a premarket notification requesting 510(k) clearance, unless an exemption applies. We believe our B-Detect device for any human health applications and our V-Detect device for non-COVID human health applications, or for our SARS-CoV-2 testing application to the extent that the EAU is no longer in effect at the time of our application, will likely fall in Class II. As such, we believe our devices will be subject to the FDA's general controls, and any other special controls as deemed necessary by the FDA to ensure the safety and effectiveness of the device.

Officially, the FDA processes 510(k) submissions in 30-90 days. However, actual timelines may run from four to twelve months. As our V-Detect device is initially being design for use to detect SARS-CoV-2, the virus that causes COVID-19, clearance for the V-Detect device may currently be obtained from the FDA via an emergency use authorization (EUA) submission. Essentially all devices currently sold for detection of SARS-CoV-2 have been approved via the EUA process, which provides for rapid FDA approval in times of urgent national need. For all other applications of our B-Detect and V-Detect for the human diagnostic purposes, the process may be longer depended on unanticipated changes in existing FDA regulatory requirements or adoption of new requirements. Prior to submitting any application to the FDA, including under the emergency use authorization, we will need to complete the final prototype as per our developed objectives discussed in "Strategy." We will then conduct the tests required to demonstrate that the device meets the FDA standards for detection of SARS-CoV-2 for "Molecular and Antigen Diagnostic COVID-19 Tests for Non-Laboratory Use" under the Emergency Use Authorization (EUA) process. These tests include: (a) limit of detects only SARS-CoV-2; (b) inclusivity, to demonstrate the ability to detect all strains of SARS-CoV-2; (c) cross-reactivity, to demonstrate that the test detects only SARS-CoV-2; (d) flex studies, to determine the influence of testing location and test conditions (e.g., temperature and humidity); and (e) a clinical evaluation with human samples. If the EUA is no longer in effect by the time we are in a position to apply for FDA approval, would expect to submit a 510(k) premarketing notification for FDA clearance. This would require us to perform a larger clinical study to demonstrate the effectiveness of our device than would be required under the EUA process.

The FDA may not grant clearance. In addition, if we receive clearance under the EUA for our SARS-CoV-2 device, we would expect to separately submit a 510(k) premarketing notification so that we can continue to market our device for SARS-CoV-2 testing after any expiration or revocation of the EUA. If our devices are cleared for marketing, we will be subject to oversight by the FDA. The FDA also exercises oversight of veterinary health medical devices.

# Employees

The company has a total of 5 persons who work for the company under consulting arrangements on a part time basis, apart from our full time Chief Executive Officer, as the company is still in the development phase. In addition, we expect to hire up to 10 people, primarily in product development, testing, marketing, and oversight of manufacturing partnerships to assist us in reaching commercialization of our product and in expanding our business thereafter.

# THE COMPANY'S PROPERTY

Edoceo is a fully remote company in that each person employed or contracted by us works remotely. As a result, we do not have any offices or properties.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our financial condition and results of operations should be read in conjunction with our financial statements and the related notes included in this report. The following discussion contains forward-looking statements that reflect our plans, estimates, and beliefs. Our actual results could differ materially from those discussed in the forward-looking statements. Unless otherwise indicated, the latest results discussed below are as of December 31, 2019.

## Overview

Our company was incorporated under the laws of the State of Wyoming February 5, 2019. Edoceo is an emerging med-tech & biotech company focusing on the development and commercialization of portable, easy to use devices for rapid, sensitive, and accurate detection of bacterial and viral infections. The company is currently developing two product platforms: one for detection of bacterial infections and another for detection of viruses. Both platforms are versatile and the same core instrumentation within each platform can be used across many applications to detect many different bacteria and viruses. For each platform, our product line will comprise three components:

- the portable device itself B-Detect, our bacterial testing portable device, and V-Detect, our viral testing portable device,
- consumable testing units that contain reagents, receive the bacterial or viral sample and are inserted into the device for testing, which we call B-Test and V-Test and
- software providing data collection and configuration functionality, which we call B-View and V-View.

B-Detect is a portable, battery-operated unit that uses fluorescent detection proteins to detect the molecules bacteria release when they become virulent. It was initially conceptualized, and a prototype developed by OptiEnz, founded by our Chief Science Officer. On April 13, 2020 we entered into an Assignment of Intellectual Property Rights and a License and Royalty Calculation Agreement with OptiEnz, under which we acquired all intellectual property related to a portable instrument and associated software for measuring FRET between pairs of fluorophores, using a non-proprietary protein, and related methods of protein preparation and sample pre-treatment. A portion of OptiEnz's development work on the portable device occurred while OptiEnz was collaborating with Pebble Labs in conducting research involving Pebble Labs' proprietary FRET biosensor protein and there is some uncertainty regarding residual rights that Pebble Labs. However, if we fail to do so, we may not be able to use the intellectual property acquired from OptiEnz to commercialize our bacterial testing platform based on fluorescent detection. We may be able to adapt our V-Detect device to detect targeted bacteria, however, no development work has been conducted by the company at this point and, therefore, we cannot provide any assurance in this regard.

V-Detect is a portable, battery-operated unit using proprietary technology to detect specific viral pathogens via the integration of different types of molecular assays. On May 14, 2020, the company licensed from the Colorado State University Research Foundation an exclusive right to the patent rights and know-how relating to technology known as PadLock-RCA-Nuclease Protection Lateral Flow Assay for the detection of pathogen sequences at the point of care. The technology acquired from Colorado State University has demonstrated the ability to detect a synthetic target sequence of RNA from SARS-CoV-2 using, in microtubes, the sequence of biochemical reaction steps that will ultimately be deployed in a microfluidic chip in our V-Detect device.

For our bacterial testing platform, assuming satisfactory resolution with Pebble Labs, we intend to focus initially on further refining and subsequently commercializing B-Detect and the related consumable products and data software to address shrimp diseases in the aquaculture market. Thereafter, we intend to begin development and study of B-Detect for the detection of urinary tract infections in the human health market. In terms of our viral testing platform, we will focus initially on the continued development and commercialization of V-Detect and the related consumables and software to address the detection of SARS-CoV-2, the virus responsible for COVID-19. Thereafter, we intend to further develop the virulent bacterial detection device to be used more broadly in the aquaculture market as well as in the veterinary, health care, food processing and home monitoring markets, among others.

We are a pre-revenue company with a limited operating history upon which to base an evaluation of our business and prospects. Our short operating history may hinder our ability to successfully meet our objectives and makes it difficult for potential investors to evaluate our business or prospective operations. We have not generated any revenues since inception, and we are not currently profitable and may never become profitable.

Our financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. Our ability to continue as a going concern is contingent upon its ability to raise additional capital as required. During the period from February 5, 2019 (inception) through December 31, 2019, the company incurred net losses of \$911,927. The company does not currently generate any cash on its own. We have funded operations exclusively in the form of capital raised from the issuance of our equity securities.

#### **Results of operations**

	Fel	Period from oruary 5, 2019 Inception) to ember 31, 2019
Operating Expenses		
General and administrative	\$	805,284
Sales and marketing		106,643
Total operating expenses		911,927
Net loss	\$	(911,927)

To date, we have not generated any revenues from our planned operations. We incurred a net loss of \$911,927 during the period from February 5, 2019 (inception) to December 31, 2019, primarily consisting of consulting services of \$613,215, legal and professional fees of \$84,500, sales and marketing fees of \$106,643 and other general and administrative fees of \$107,569. We anticipate that operating expenses will continue to rise in connection with the continued development of our business operations.



### Liquidity and Capital Resources

To date, we have generated no cash from operations and negative cash flows from operating activities. The company has financed its activities to date by raising capital from private placements. These factors raise substantial doubt about our ability to continue as a going concern. Our future expenditures and capital requirements will depend on numerous factors, including the success of this offering and the ability to execute our business plan. We may encounter difficulty sourcing future financing.

We had cash in the amount of \$360,359 as of December 31, 2019, and a working capital deficiency of \$29,891 as of December 31, 2019.

#### **Plan of Operation**

As noted above, the continuation of our current plan of operations requires us to raise significant additional capital. If we are successful in raising the maximum offering amount through our issuance of common shares in this offering, we believe that we will have sufficient cash resources to fund our plan of operations for the next 24 months. If we are unable to do so, we may have to curtail and possibly cease some operations. Furthermore, if we fail to raise at least \$1,184,000 we anticipate that we will need to secure additional funding to fully commercialize our V-Detect device, which is our priority. See "Use of Proceeds."

We are a pre-revenue company in the development stage. We began operations in February 2019 and have a very limited operating history. Our plan of operations for the next few years includes completing the development work and additional testing of our B-Detect device, assuming satisfactory resolution with Pebble Labs, and V-Detect device, development and optimized production of our planned products, developing, executing and monitoring sales and marketing campaigns.

We continually evaluate our plan of operations to determine the manner in which we can most effectively utilize our limited cash resources. The timing of completion of any aspect of our plan of operations is highly dependent upon the availability of cash to implement that aspect of the plan, a satisfactory resolution with Pebble Labs and other factors beyond our control. There is no assurance that we will successfully obtain the required capital or revenues, or, if obtained, that the amounts will be sufficient to fund our ongoing operations. Furthermore, there is no assurance that we will be able to reach a satisfactory resolution with Pebble Labs on a timely basis or at all. If we fail to do so, we may not be able to use the intellectual property acquired from OptiEnz to commercialize our bacterial testing platform based on fluorescent detection. We may be able to adapt our V-Detect device to detect targeted bacteria; however, no development work has been conducted at this point and, therefore, we cannot provide any assurance in this regard. Reaching a resolution with Pebble Labs, if we are able to do so, may take a significant amount of time and involve significant expense and our ability to commercialize our bacterial testing platform and begin generating revenues to support our operations could be significantly delayed and the costs of doing so may increase.

These circumstances raise substantial doubt about our ability to continue as a going concern. Our financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or amounts and classification of liabilities that might result from this uncertainty.

#### **Trend Information**

Because we are still in the startup phase and have only recently commenced operations, we are unable to identify any recent trends in revenue or expenses. Thus, we are unable to identify any known trends, uncertainties, demands, commitments or events involving our business that are reasonably likely to have a material effect on our revenues, income from operations, profitability, liquidity or capital resources, or that would cause the reported financial information in this Offering to not be indicative of future operating results or financial condition.

See the section entitled "Implications of Being an Emerging Growth Company" at the beginning of this Offering Circular for a discussion of the modified reporting requirements for "emerging growth" companies that we may take advantage of should be become a public reporting company.



# DIRECTORS, EXECUTIVE OFFICERS AND SIGNIFICANT EMPLOYEES

The company's executive officers and directors are listed below:

Position	Age	Date Appointed to Current Position	Approximate Hours Per Week (if part- time) / full-time
Chief Executive Officer and Chairman of the Board of Directors	64	June 2019 (1)	full time
Chief Financial Officer	50	June 2019	30
General Counsel	59	May 2020	20
Chief Science Officer	61	June 2019	10
Vice President, Finance	55	November 2019	10
Chief Executive Officer and Chairman of the Board of Directors	64	June 2019	
Director	64	June 2020	
Director	64	May 2020	
Director	59	May 2020	
Director	66	May 2020	
	Chief Executive Officer and Chairman of the Board of Directors Chief Financial Officer General Counsel Chief Science Officer Vice President, Finance Chief Executive Officer and Chairman of the Board of Directors Director Director Director	Chief Executive Officer and Chairman of the Board of Directors64Chief Financial Officer50General Counsel59Chief Science Officer61Vice President, Finance55Chief Executive Officer and Chairman of the Board of Directors64Director64Director64Director59	PositionAgeto Current PositionChief Executive Officer and Chairman of the Board of Directors64June 2019 (1)Chief Financial Officer50June 2019General Counsel59May 2020Chief Science Officer61June 2019Vice President, Finance55November 2019Chief Executive Officer and Chairman of the Board of Directors64June 2019Director64June 2020Director64May 2020Director59May 2020Director59May 2020Director59May 2020Director59May 2020Director59May 2020

(1) Mr. Reum was appointed Chief Executive Officer on June 1, 2020, prior to that time, he served as our Executive Chairman and remains Chairman of our Board of Directors.

Rodney W. Reum, Chief Executive Officer and Chairman

Mr. Reum has 35 years of senior executive leadership of both public and private companies. For over 10 years he has been the chief executive officer of Caballarius Global Holdings Inc., a company specializing in consulting services specializing in corporate financing, structuring and governance. He has played a key role in management of the financing of many enterprises up to CAD \$1.3 billion dollars for one project. He has been an officer and director of several public companies assisting a number of them through the "going public" phase of their growth. He has also been instrumental in bringing several new technologies from the development stage to market in the alternative energy, military and law enforcement sectors. He was a founder, CEO and Chairman of Mission Ready Solutions Inc. from 2011 to 2017 and is currently the CFO of Fabled Copper Corp, a position he has held since 2018, and is a board member of the following public companies: Ponderous Capital Corp. (since 2018), and Efficacious Elk Capital Corp (since 2018). Mr. Reum is also a director of the following private corporations: Britec Computing Systems Ltd. (since 2005), Veridyne Power Corp. (since 2018) and Roxcel Cloud Inc (since 2018).

# Nicolette A. Keith, Chief Financial Officer

Ms. Keith brings over 25 years of accounting and managerial experience in both the public and private sectors Ms. Keith has acted as Chief Financial Officer of public companies listed on the TSX Venture Exchange and the Frankfurt Exchange as well as held a senior accounting role for a company listed on the New York Stock Exchange. Areas of focus for Ms. Keith will include regulatory reporting, capital management, business process improvements, system optimization, internal controls and management reporting. Ms. Keith earned an Arts and Science Bachelor's degree from the University of Victoria and subsequently obtained the Certified General Accountants (CPA, CGA) designation. She is currently the CFO for the Village of Keremeos, BC (2015-present); acting CFO for the following Exchange listed companies: Ximen Mining Corp (2018-present), GGX Gold Corp. (2018-present), Fort St James Nickel Corp. (2018-present), Golden Dawn Minerals Inc. (2019-present) and formerly Mission Ready Solutions Inc. (2012-2017). She is also currently a contributing board member for Ponderous Panda Capital Corp. (since 2018) and the CEO of privately held 2K Services Ltd. (2017-present).

# David W. Smalley, Director and General Counsel

Mr. Smalley has nearly 30 years' experience practicing corporate and securities law, providing legal services for financing private and public companies. Mr. Smalley has been and continues to be a director of a number of capital pool companies listed for trading on the TSX-Venture Exchange. He has served as director and officer of numerous public and private companies including: Fabled Copper Corp. (Director, 2017 to present), Flying Monkey Capital Corp. (Director, 2014 to 2017), Empower Environmental Solutions Inc. (Director, 2012 to 2017), Ponderous Panda Capital Corp. (Director, President and CEO, 2017 to present), Efficacious Elk Capital Corp. (Director and Corporate Secretary, 2018), Avidian Gold Inc. (formerly Marching Moose Capital Corp.) (Director, President and CEO, 2014 to 2015), Scorpio Gold Corporation (Director, 2009 to 2018), Trait Biosciences Inc. (Director, 2012 to 2020, and Chief Legal Counsel, 2017 to 2020), Pebble Labs (Director and Chief Counsel, 2016 to 2020). Mochica Resources Inc. (2020 to present), Eyam Vaccines Immunotherapeutics (2020 to present). Mr. Smalley is also a principal in David Smalley Law Corp. (2013 to present).

# Kenneth F. Reardon, Chief Science Officer

Dr. Reardon is a Professor (since 1988) and Jud and Pat Harper Chair of Chemical and Biological Engineering (since 2013) and holds joint appointments in several other programs at Colorado State University, including Cell and Molecular Biology and Biomedical Engineering. In 2010, Dr. Reardon founded OptiEnz Sensors, LLC ("OptiEnz") and remains its Chief Technology Officer. OptiEnz produces biosensors that continuously monitor organic chemicals in aqueous solutions. His research combines sensor development, bioreactor analysis, systems biology, and applied microbiology and microbial ecology. Dr. Reardon received his B.S. degree from the University of Pennsylvania and his Ph.D. from the California Institute of Technology, both in chemical engineering. He is an inventor on eight US patents.



# Yu-Cheng (Mike) Kao, Vice President, Finance

Mr. Kao is the principal partner of WDM Chartered Professional Accountants, a Vancouver-based CPA firm, and has been a partner with the firm since 1998 and has been with the firm since 1991. WDM provides corporate and personal business advisory, consultancy, audit, accounting, and tax services. WDM is registered with the Canadian Public Accountability Board, (CPAB), and the U.S. Public Company Accounting Oversight Board, (PCAOB), requiring a commitment to maintain the highest standards of professional objectivity, audit quality, and technical excellence. Mr. Kao is a CPA, CGA, and has a Bachelor of Commerce degree from the University of British Columbia. Mr. Kao is also the CFO and board member of Ponderous Panda Capital Corporation (since 2018).

## Cynthia Ekberg Tsai, Director

Ms. Tsai has more than 30 years of experience in global biotechnology and medical technology. Ms. Tsai spent 16 years on Wall Street as a Vice President with Merrill Lynch (1979 – 1982) and Kidder Peabody (1982 – 1995). Since 2016, she has been the CEO of Tana Systems, a global software and IT company based in the U.S. and India. Ms. Tsai leads a team of 50 engineers in the U.S. and 500 engineers in India. She is also the Chief Executive Officer of Healthquest, a global biotechnology and medical technologies advisory firm, a position she has held since 1995. From 1993 to 2002, Ms. Tsai was the Founder and CEO of HealthExpo, the largest consumer healthcare event in the US, where she grew the enterprise from concept to execution, attracting more than 50 million consumers to HealthExpo. Prior to that, Ms. Tsai was a General Partner in MassTech Ventures, a multi-million-dollar equity fund focused on technology development at Massachusetts Institute of Technology. Ms. Tsai currently serves on the Board of Selectors for the Jefferson Foundation Awards and is on the board of the Prix Galien Foundation. In 1999, the Harvard Business School Alumni Chapter in New York recognized Ms. Tsai with an Early Stage Honor Roll Award for Entrepreneurship. In 2004, she also received a "Leading Woman Entrepreneur of the World" Award from the Star Foundation in Overland Park, Kansas. She earned a B.A. in Psychology from the University of Missouri. She is currently a director of Certus Critical Care Inc. (2019 to present) and serves on the advisory boards of BioXyTran Inc. (since 2019) and IASO BIOMED USA (since 2019).

# Michael B. Harrison, Director

Mr. Harrison has 35 years of experience in investment banking with interests in resource, energy, and biotechnology sectors. He has served as CEO of two companies that he led to successful exits. He has been on the board of directors for numerous international publicly listed companies and has raised millions of dollars in funding for private and publicly traded companies. Mr. Harrison was the Executive Chairman of Pebble Labs and its CEO from 2016 to 2020. He is the Chairman of Trait Bio Sciences Inc. (since 2017), the Chairman of Pique Capital, Hong Kong, ROC (since 2017), a Director and CEO of Fabled Copper Corp. (since 2018) and a Director of Efficacious Elk Capital Corp. (since 2018).

## Larry K. Doan, Director

Mr. Doan is a retired executive who was a director/founder and Vice President of Extreme CCTV (1999-2008), a company that he helped take public on the Toronto Stock Exchange and was part of the Directors committee that saw the takeover of the company in 2007. His focus had been on developing sales channels in North America and Europe. Mr. Doan has served as a Director of Mission Ready Services Inc. (2013-2014), a TSX-Venture Exchange listed company that develops and manufactures products for use by militaries and first responders. Has been a director of a number of capital pool companies including: Flying Monkey Capital Corp. (2015 to 2018) and Marching Moose Capital Corp. (2014 to 2015). He is currently also a contributing director of Ponderous Panda Capital Corp. (2018-present).

#### **Our Advisors**

Our business benefits from the advice and support of a strong team of advisors.

#### **Our Scientific Advisors**

#### Dr. Aristobulo Loaiza - Advisor – Aquaculture

Dr. Loaiza is the former Senior Manager of BASF New Business. He is known as a natural leader who leverages systems thinking and networking to drive business results. He has extensive chemicals, biotechnology and commercial training with deep knowledge and a solid network in various value chains including Biotech, Agriculture, and Nutrition and Food Safety. Dr. Loaiza received his M.S. in Bioinorganic Chemistry from UCLA and his Ph.D. in chemistry/ biochemistry from Purdue University.



# Dr. Brian Heinze – Advisor – R&D

Dr. Heinze is the R&D Director at OptiEnz, responsible for research, product development, and project management. He has been actively involved in researching and developing optical biosensors for more than eight years, receiving numerous awards including the National SMART Grant, NASA Space Grant, and a National Science Foundation Small Business Innovation Research Award. Dr. Heinze earned a B.S. degree in biology and a Ph.D. in biosystems engineering, both from the University of Arizona with honors.

# Dr. Anne Lo - Advisor – Animal Diagnostics

Dr. Anne Lo trained as a veterinary surgeon and worked in a number of clinical positions. She subsequently joined the management consulting firm Bain & Co. in London, before moving to a strategy role with WorldPay. Dr. Lo is now with Horizons Ventures based in Hong Kong, where she primarily covered science and healthcare investments. Dr. Lo received her B.Sc. and BVM&S degrees from the University of Edinburgh and her Ph.D. from the University of Cambridge.

# Dr. James M. Hotaling, MD, MS, FECSM – Urinary Tract Infection Clinical Trial Advisor

Dr. Hotaling is a fellowship-trained urologist specializing in Male Infertility and Men's Health. He completed his undergraduate work at Dartmouth, graduating magna cum laude with a double major in history and biophysical chemistry. He then went to Duke for medical school and completed a 6-year residency at the University of Washington, where he trained with one of the top penile reconstructive surgeons in the world, Dr. Hunter Wessells. Dr. Hotaling elected to pursue an additional year of training under Dr. Craig Niederberger at the University of Illinois at Chicago, focusing on Male Infertility and Men's Health. He is also one of the only Men's Health and Infertility experts in the University of Illinois at Chicago, focusing on Male Infertility and Ken's Health. He is also one of the only Men's Health and Infertility experts in the University of European College of Sexual Medicine (FECSM). He has over 85 publications, is funded by the NIH to study Erectile Dysfunction and Male Infertility and is regularly invited to speak at conferences all over the United States on Male Infertility, Men's Health and Erectile Dysfunction. He has been on the faculty at the University of Utah since 2013 and is currently the medical director of the fertility integrated practice unit, the director of the Men's Health program and a co-director of the fellowship in reconstructive urology and men's health. In addition, Dr. Hotaling is an editor of *Fertility and Sterility*, the premier journal in the field.

## Dr. David Dandy– Senior Science Advisor

Prior to joining Colorado State University in 1992, Dr. Dandy spent four years as a Senior Staff Member in the Advanced Materials Department at Sandia National Laboratories. In the mid-2000's, Dr. Dandy switched his primary focus to the development of novel miniaturized biosensing devices. That work has involved detection and identification of biomarkers associated with bacterial and viral infection in humans, and it has recently expanded to plant pathogens. Target biomarkers have included nucleic acids, antigens, host antibodies, and intact virus particles. Dr. Dandy's research in diagnostics focuses on developing and implementing microfluidic solutions for passive and active mixing strategies, passive pumping, automated flow control in microfluidic networks, and microparticle concentration and separation. He holds a total of five US patents on two label-free biosensing technologies, the first employing an integrated optical waveguide and the second an optical method based on enzymatic conversion of target analyte. Dr. Dandy also has three pending patent applications. Dr. Dandy earned a BS in chemical engineering at the University of California, Davis, and MS and PhD degrees in chemical engineering from the California Institute of Technology. He is currently Professor and Department Head of Chemical and Biological Engineering and has a joint appointment as Professor of Biomedical Engineering

# Dr. Charles Henry – Senior Science Advisor

Dr. Henry joined Colorado State University in 2002 and is now Professor of Chemistry with a joint appointment as Professor of Chemical and Biological Engineering. He served as Chair of the Department of Chemistry from 2014-2018. Dr. Henry's research interests lie broadly in the development of lab-ona-chip technologies to study environmental and biological phenomena. Major techniques used include microfabrication, chromatography, electrochemistry, electrophoresis, microfluidics, microscopy, and 3D printing. Dr. Henry has published over 180 peer-reviewed publications and generated eight issued patents. In addition, Dr. Henry has been involved in five spin-out companies from Colorado State University with products ranging from industrial water quality sensors to low-cost environmental diagnostics. Dr. Henry's current research includes projects to develop low-cost capillary flow driven diagnostic assays and biosensors for infectious diseases (bacterial and viral) and disease biomarkers, and the creation of new tissue-on-a-chip systems that integrate living ex vivo tissue into microfluidic devices.



#### Dr. Brian Geiss-Senior Science Advisor

Dr. Geiss is Associate Professor in Microbiology, Immunology, and Pathology at Colorado State University. He has a wide range of experience, from protein biochemistry and structural biology to molecular virology and *in vivo* pathogenesis analyses. Since 2005, he has studied RNA viruses including flaviviruses, alphaviruses, and coronaviruses. Dr. Geiss has been supported by the NIH since 2006 to develop novel antiviral targeting flavivirus RNA capping and define the mechanisms of viral RNA capping. Among other accomplishments, Dr. Geiss identified the first patented guanylyltransferase-targeted antiviral molecule that can suppress the replication of multiple different flaviviruses. He has also developed a number of tools for virology, including several alphavirus replicon and infectious virus launch systems. Recently, Dr. Geiss has focused on development of novel biosensors for the detection of infectious diseases, including pathogen nucleic acids, virus particles, intact bacterial cells, and pathogen-specific antibody responses in a variety of sample matrices.

#### **Our Business Advisors**

#### Keara Sauber - Advisor-Human Health Devices

Ms. Sauber began her career at GlaxoSmithKline in a top sales role and has won multiple awards for running a \$20M+ per quarter territory while performing an analyst role while on a rotation. After working in the healthcare space, Ms. Sauber joined a fintech specialty lender backed by Goldman Sachs as Vice President. As an executive at a fast growth fintech company, Ms. Sauber built strategic partnerships with companies in various verticals to build proprietary lending solutions, helping businesses achieve their financial goals. In 2017, she and her team originated more than \$50 million in capital needs.

#### Rod Turner - Advisor - Financing

Mr. Turner is the Chief Executive Officer of Manhattan Street Capital specializing in Reg A+, Reg D and US STO advisory services. He was a senior executive for two IPOs to NASDAQ (Ashton-Tate and Symantec). Mr. Turner built a VC firm and was an angel investor in Ask Jeeves, INFN, AMRS, eASIC, and Bloom Energy. His background is as an engineer and he has skills in all areas of business. Mr. Turner is a sought-after speaker in the areas of Reg A+ and Reg D financings.

# Vladimiro Cernetig - Advisor - Brand Strategy & Communications

Mr. Cernetig is the founder of Catalytico  $\sim$  *ideas in motion*. He has built brands for companies and projects with values measured in the billions of dollars. An award-winning journalist and filmmaker, Mr. Cernetig brings deep research and story-making to brands and strategy, thanks to decades of travel throughout Canada, Asia, Europe and the United States. He has written for The Globe& Mail as bureau chief in Beijing, New York, Vancouver, Alberta and The Arctic. His writing has appeared in The International Herald Tribune, The Economist and The Toronto Star, where he was Montreal bureau chief. His films have been broadcast internationally on the BBC, CBC, National Geographic and other networks.

#### Arnold Peinado – Advisor – Business Development

Mr. Peinado is a former senior partner in the global capital markets group of the NYC-headquartered international law firm Milbank LLP, having practiced securities and corporate law for over 35 years and advised numerous public and private U.S and non-U.S. companies across a wide range of industries. He is on the board of Silver Aircraft Leasing LLC, Start III USA LLC and Sunbird Engine Finance LLC, each an aviation leasing vehicle with outstanding capital markets debt and equity. Arnold is also a director/trustee of several nonprofit organizations, including The Nature Conservancy, NJ Chapter, the Urban Justice Center and iCivics, Inc. He is a joint degree graduate of Harvard Law School and Harvard Business School.

# COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS

For the period from February 5, 2019 (Inception) to December 31, 2019, we compensated our executive officers as follows. We did not pay any compensation to our directors in connection with their board service in 2019.

Name	Capacities in which compensation was received	Cash compensation (\$) (1)	Other compensation (\$) (2)	Total compensation (\$)
Rodney W. Reum	Executive Chairman (3)	144,000	Nil	144,000
Nicolette A. Keith	Chief Financial Officer	144,000	Nil	144,000
Kenneth F. Reardon	Chief Science Officer	45,000	Nil	45,000
David W. Smalley	General Counsel (4)	Nil	Nil	Nil
Yu-Cheng (Mike) Kao	Vice President Finance	Nil	Nil	Nil

(1) Payment of these amounts has been deferred as discussed below.

(2) Equity-based compensation that we have agreed to grant to the named individuals is discussed below.

(3) Mr. Reum was appointed Chief Executive Officer on June 1, 2020, prior to that time, he served as Executive Chairman.

(4) Appointed as General Counsel on May 1, 2020.

Mr. Reum serves as Executive Chairman pursuant to a Consulting Agreement we have entered into with Caballarius Global Holdings Inc. Under that Agreement, Caballarius, of which Mr. Reum is a principal, is entitled to fees of \$16,000 per month and a one-time signing bonus of \$32,000. These amounts are deferred pending our completing a financing of not less than \$2.5 million. If we become a reporting company on any recognized public exchange or our shares are qualified under Regulation A of the Securities Act, this monthly fee increases to \$20,000. Mr. Reum was issued 1,340,000 shares for services provided to the company prior to April 2019. In addition, under this agreement we granted to Mr. Reum incentive stock options exercisable for 150,000 shares of our Common Stock at \$0.25 per share for a period of 10 years and an additional incentive stock options exercisable into 150,000 shares of our Common Stock at \$2.50 per share for a period of 10 years. Mr. Reum is also eligible to participate in any future benefit or bonus programs that we may establish for senior executives. The Consulting Agreement with Mr. Reum has a one year term and automatically renews each June 1, beginning June 1, 2020, for successive one-year terms until terminated by either the company or the Consultant upon 60 days written notice.

Ms. Keith serves as Chief Financial Officer pursuant to a Consulting Agreement we have entered into with 2K Services Ltd. Under that Agreement, 2K, of which Ms. Keith is a principal, is entitled to fees of \$16,000 per month and a one-time signing bonus of \$32,000. These amounts are deferred pending our completing a financing of not less than \$2.5 million. If we become a reporting company on any recognized public exchange or our shares are qualified under Regulation A of the Securities Act, this monthly fee increases to \$20,000. Ms. Keith was issued 740,000 shares for services provided to the company prior to April 2019. In addition, under this agreement we have granted to Ms. Keith incentive stock options exercisable for 150,000 shares of our Common Stock at \$0.25 per share for a period of 10 years and an additional incentive stock options exercisable into 150,000 shares of our Common Stock at \$2.50 per share for a period of 10 years. Ms. Keith is also eligible to participate in any future benefit or bonus programs that we may establish for senior executives. The Consulting Agreement with Ms. Keith has a one year term and automatically renews each June 1, beginning June 1, 2020, for successive one-year terms until terminated by either the company or the Consultant upon 60 days written notice.

Mr. Smalley serves as General Counsel pursuant to a Consulting Agreement we have entered into with David Smalley Law Corp. Under that Agreement, David Smalley Law Corp., of which Mr. Smalley is a principal, is entitled to fees of \$10,000 per month. These amounts are deferred pending our completing a financing of not less than \$2.5 million. If Mr. Smalley provides more than 40 hours of service a month, he is entitled to receive \$600 per hour for each hour over 40 hours. Mr. Smalley is also eligible to participate in any future benefit or bonus programs that we may establish for senior executives. The Consulting Agreement with Mr. Smalley has a one year term and automatically renews each June 1, beginning June 1, 2021, for successive one-year terms until terminated by either the company or the Consultant upon 60 days written notice.

Dr. Reardon serves as Chief Science Officer pursuant to a Consulting Agreement we have entered into with KFR Tech, LLC, Under that Agreement, KFR Tech, of which Dr. Reardon is a principal, is entitled to fees of \$5,000 per month for 40 hours of service each month and a one-time signing bonus of \$10,000. These amounts are deferred pending our completing a financing of not less than \$2.5 million. If Dr. Reardon provides more than 40 hours of service a month, he is entitled to receive \$125 per hour for each hour over 40. Dr. Reardon was issued 300,000 shares for services provided to the company prior to April 2019. In addition, under this agreement we have granted to Dr. Reardon incentive stock options exercisable for 150,000 shares of our Common Stock at \$0.25 per share for a period of 10 years and an additional incentive stock options exercisable into 150,000 shares of our Common Stock at \$2.50 per share for a period of 10 years. Dr. Reardon is also eligible to participate in any future benefit or bonus programs that we may establish for senior executives. The Consulting Agreement with Dr. Reardon has a one year term and automatically renews each June 1, beginning June 1, 2020, for successive one-year terms until terminated by either the company or the Consultant upon 60 days written notice.

Mr. Kao is expected to serve as Vice President Finance beginning on the date that our Offering Statement for this offering is qualified by the SEC (the "Effective Date") pursuant to a Consulting Agreement we have entered into with him. Under the Consulting Agreement, he will be entitled to fees of \$5,000 per month for 40 hours of service each month. If Mr. Kao provides more than 40 hours of service a month, he will be entitled to receive \$125 per hour for each hour over 40. In addition, under this agreement we have granted to Mr. Kao incentive stock options exercisable for 100,000 shares of our Common Stock at \$0.25 per share for a period of 10 years and an additional incentive stock options exercisable into 100,000 shares of our Common Stock at \$2.50 per share for a period of 10 years. Mr. Kao will also eligible to participate in any future benefit or bonus programs that we may establish for senior executives. The Consulting Agreement with Mr. Kao has a one year term and automatically renews each year beginning one year from the Effective Date, for successive one-year terms until terminated by either the company or the Consultant upon 60 days written notice.

In 2020, we awarded each of our non-management board members, and Mr. Smalley, options to purchase 200,000 shares of our Common Stock as compensation for their services as directors. In each case, options for 100,000 shares of our Common Stock are exercisable at \$0.25 per share for a period of 10 years and options for the balance of 100,000 shares of our Common Stock are exercisable at \$2.50 per share for a period of 10 years.

# SECURITY OWNERSHIP OF MANAGEMENT AND CERTAIN SECURITY HOLDERS

The following table sets out, as of September 30, 2020, the voting securities of the company that are owned by executive officers and directors or that they have a right to acquire. No other person holds more than 10% of any class of the company's voting securities or has the right to acquire those securities. The address of each officer and director is the company's address as set forth on the cover page of this Offering Circular.

Name and address of beneficial owner	Title of Class	Amount and nature of beneficial ownership	Amount and nature of beneficial ownership acquirable (1)	Percent of class
Executive Officers and Directors				
Rodney W. Reum Director and Executive Chairman	Common Stock	3,600,000	300,000	10.1%
Nicolette A. Keith Chief Financial Officer	Common Stock	740,000	300,000	2.7%
Kenneth F. Reardon Chief Science Officer (2)	Common Stock	600,000	300,000	2.3%
Yu-Cheng (Mike) Kao Vice President Finance	Common Stock	1,000,000	200,000	3.1%
Michael B. Harrison Director	Common Stock	2,561,618	200,000	7.1%
David W. Smalley Director and General Counsel	Common Stock	1,657,296	200,000	5.0%
Larry K. Doan Director	Common Stock	500,000	200,000	1.8%
Cynthia Ekberg Tsai Director	Common Stock		200,000	0.5%
All current executive officers and directors as a group (8 people)	Common Stock	10,658,914	1,700,000	31.1%

Represents options to purchase the identified number of shares of Common Stock and assumes that all such options are vested.
 Dr. Reardon holds his shares through KFR Tech LLC, of which he is the managing member and sole beneficial owner.

# INTEREST OF MANAGEMENT AND OTHERS IN CERTAIN TRANSACTIONS

On April 13, 2020 we entered into an Assignment of Intellectual Property Rights and a License and Royalty Calculation Agreement with OptiEnz Sensors, LLC for consideration of \$50,000, previously advanced to as a loan OptiEnz during 2019. Our Chief Science Officer, Dr. Ken Reardon is a founder and principal of OptiEnz. Under the assignment, OptiEnz has assigned any and all intellectual property rights relating to a portable instrument and associated software for measuring fluorescence resonance energy transfer ("FRET") between pairs of fluorophores. The instrument, software, and methods developed can be used to measure FRET between any fluorophore pair and can make simultaneous measurements of multiple fluorophore pairs. In addition, we will pay a royalty to OptiEnz of 5% of the net sales of the product up to a total royalty payment of \$450,000, after which the royalty payment will be 1.5% of the net sales of the product. During 2019, we advanced \$50,000 to OptiEnz for development work on B-Detect product, which was applied towards the purchase of intellectual property under the assignment. On May 20, 2020, we entered into a master research agreement with OptiEnz that provides for collaborative ongoing research and development into our products and related sensors, industry support and expanding the technology, as described under "The Company's Business—Intellectual Property."

As noted under "Compensation of Directors and Executive Officers," the cash compensation payable to our executive officers has been deferred pending completion of an offering of not less than \$2.5 million,

# SECURITIES BEING OFFERED

The company is offering up to 3,082,779 shares of Common Stock and the selling shareholders are offering up to 365,497 shares of Common Stock. See "Plan of Distribution and Selling Security Holders."

# CAPITAL STOCK

# General

Our company was incorporated in the State of Wyoming on February 5, 2019. The following description summarizes the most important terms of the company's capital stock. This summary does not purport to be complete and is qualified in its entirety by the provisions of our articles of incorporation ("Articles"), a copy of which has been filed as an exhibit to the Offering Statement of which this Offering Circular is a part. For a complete description of our capital stock, you should refer to the Articles and to the applicable provisions of Wyoming law.

We are authorized to issue and unlimited number of shares of Common Stock, without par value. As of September 30, 2020, our outstanding shares of capital stock consisted of 38,457,361 shares. We have also agreed to issue shares of common stock to Colorado State University Research Foundation as discussed under "The Company's Business—Intellectual Property." In addition, we have granted 3,550,000 options under our Stock Option Plan. Our Stock Option Plan reserves for issuance a number of shares equal to 15% of the number of shares of Common Stock that are issued, or 5,768,604 shares of Common Stock as of September 30, 2020, including option that have been issued.

### Voting Rights

Each holder of the company's Common Stock is entitled to one vote for each share on all matters submitted to a vote of the shareholders, including the election of directors. Directors are elected by a plurality of the votes cast by the shares entitled to vote; shareholders do not have a right to cumulate their votes for directors.

### Dividend Rights

Holders of Common Stock are entitled to receive dividends, as may be declared from time to time by the Board of Directors out of legally available funds. The company has never declared or paid cash dividends on any of its capital stock and currently does not anticipate paying any cash dividends after this offering or in the foreseeable future.

## Liquidation Rights

In the event of a voluntary or involuntary liquidation, dissolution, or winding up of the company, the holders of Common Stock are entitled to share ratably in the net assets legally available for distribution to shareholders after the payment of all debts and other liabilities of the company.

# **Preferred Stock**

The company is not authorized to issue any preferred stock.

# PLAN OF DISTRIBUTION AND SELLING SECURITY HOLDERS

We are offering a maximum of 3,082,779 shares of Common Stock to the public and certain of our shareholders are offering a maximum of 365,497 shares of Common Stock, in each case at a price of \$5.80 per share on a "best efforts" basis. The shares are being offered in the United States pursuant to Regulation A under the Securities Act, in certain provinces of Canada on a private placement basis pursuant to exemptions from the prospectus requirements under applicable Canadian law, and in jurisdictions outside the United States and Canada on a basis which does not require qualification or registration of such securities. There is no minimum offering amount; however, the minimum investment for each investor is \$580.00, or 100 shares. Potential investors should be aware that there can be no assurance that any other funds will be invested in this offering other than their own funds.

We plan to market the securities in this offering both through online and offline means. Online marketing may take the form of contacting potential investors through electronic media and posting our Offering Circular and other materials on an online investment platform.

The offering will terminate at the earliest of: (1) the date at which the maximum offering amount has been sold, (2) the date which is three years from this offering being qualified by the SEC, and (3) the date at which the offering is earlier terminated by us at our sole discretion.

The company may undertake one or more closings on a rolling basis. At each closing 70% of the shares sold to new investors will be newly issued shares sold by us and 30% will be shares sold by the selling shareholders on a pro rata basis (rounding to eliminate fractional shares) until all of the shares offered by the selling shareholders have been sold. After each closing, funds tendered by investors will be available to the company and the selling shareholders.

We and the selling shareholders are offering securities in all states.

The company has engaged Dalmore Group, LLC ("Dalmore") a broker-dealer registered with the SEC and a member of FINRA, to perform the following administrative and technology related functions in connection with this offering, but not for underwriting or placement agent services:

- Review investor information, including KYC ("Know Your Customer") data, AML ("Anti Money Laundering") and other compliance background checks, and provide a recommendation to the company whether or not to accept investor as a customer.
- Review each investors subscription agreement to confirm such investors participation in the offering and provide a determination to the company
  whether or not to accept the use of the subscription agreement for the investor's participation.
- Contact and/or notify the company, if needed, to gather additional information or clarification on an investor;
- Not provide any investment advice nor any investment recommendations to any investor.
- Keep investor details and data confidential and not disclose to any third-party except as required by regulators or pursuant to the terms of the agreement (e.g. as needed for AML and background checks).
- Coordinate with third party providers to ensure adequate review and compliance.

As compensation for the services listed above, the company has agreed to pay Dalmore a commission equal to 1% of the amount raised in the offering to support the offering on all newly invested funds after the issuance of a No Objection Letter by FINRA. In addition, the company has paid Dalmore a one-time advance set up fee of \$5,000 to cover reasonable out-of-pocket accountable expenses actually anticipated to be incurred by Dalmore, such as, among other things, preparing the FINRA filing. Dalmore will refund any fee related to the advance to the extent it is not used, incurred or provided to the company. In addition, the company will pay a \$20,000 consulting fee that will be due after FINRA issues a No Objection Letter and the Commission qualifies the offering. The company estimates that total fees due to pay Dalmore would be \$225,000 for a fully subscribed offering. These assumptions were used in estimating the expenses of this offering.

The company has engaged the Creative Direct Marketing Group, In. ("CDMG") to design and carry out an integrated marketing strategy for this offering including branding, direct mail, digital market integration, social media, video, TV and radio. We have agreed to pay CDMG approximately \$210,000 for these services.

#### Incentives

The company intends to offer marketing promotions to encourage potential investors to invest, which may include offers such as branded promotional merchandise and discounts on the purchase of the company's products. Details on the company's current incentives, if any, can be found on the company's offering page found at www.manhattanstreetcapital.com/Edoceo.

TAX CONSEQUENCES FOR RECIPIENT (INCLUDING FEDERAL, STATE, LOCAL AND FOREIGN INCOME TAX CONSEQUENCES) WITH RESPECT TO THE INVESTMENT BENEFIT PACKAGES ARE THE SOLE RESPONSIBILITY OF THE INVESTOR. INVESTORS MUST CONSULT WITH THEIR OWN PERSONAL ACCOUNTANT(S) AND/OR TAX ADVISOR(S) REGARDING THESE MATTERS.

# The Online Platform

The company entered into an engagement agreement (the "Engagement Agreement") with Manhattan Street Capital. In connection with this offering, the company will pay Manhattan Street Capital fees of \$2,000 per month for its services in hosting the Offering of the shares on its online platform. Further, the company will pay Manhattan Street Capital a technology and administration fee of \$25 per investor, in cash, paid by the company when each investor deposits funds into the escrow account. The above fees do not include fees for back-end services including, but not limited to: payment processing, digital currency conversion, escrow and technology fees, AML check, and accredited investor verification. These fees may include:

- AML check fees between \$2 and \$6 per investor, depending on the location of the investor and
- A technology license fee of \$300 per month.

For general advisory services, the company will pay Manhattan Street Capital \$90,000 in cash. The company has also issued Manhattan Street Capital 100,000 shares of Common Stock in connection with the services provided under this agreement.

All fees are due to Manhattan Street Capital regardless of the success of the offerings.

Manhattan Street Capital does not directly solicit or communicate with investors with respect to offerings posted on its site, although it does advertise the existence of its platform, which may include identifying issuers listed on the platform. Our Offering Circular will be furnished to prospective investors in this offering via download 24 hours a day, 7 days a week on the www.manhattanstreetcapital.com website.

#### **Investors' Tender of Funds**

We and the selling shareholders will conduct multiple closings on investments (so not all investors will receive their shares on the same date). The funds tendered by potential investors will be held by our escrow agent, Prime Trust, LLC (the "Escrow Agent") and will be transferred to us and the selling shareholders at each Closing. The form of escrow agreement can be found in Exhibit 8 to the Offering Statement of which this Offering Circular is a part. See "—Escrow Agent" below for a description of the Escrow Services Agreement.

### **Process of Subscribing**

You will be required to complete a subscription agreement in order to invest. The subscription agreement includes a representation by the investor to the effect that, if you are not an "accredited investor" as defined under securities law, you are investing an amount that does not exceed the greater of 10% of your annual income or 10% of your net worth (excluding your principal residence).

If you decide to subscribe for the Common Stock in this offering, you should complete the following steps:

- 1. Go to www.manhattanstreetcapital.com/Edoceo, click on the "Invest Now" button
- 2. Complete the online investment form.
- 3. Deliver funds directly by check, wire, debit or credit card (if available), or electronic funds transfer via ACH to the specified account or deliver evidence of cancellation of debt.
- 4. Once funds or documentation are received an automated AML check will be performed to verify the identity and status of the investor.
- 5. Once AML is verified, investor will electronically receive, review, execute and deliver to us a subscription agreement.

Any potential investor will have ample time to review the subscription agreement, along with their counsel, prior to making any final investment decision. Dalmore will review all subscription agreements completed by the investor. After Dalmore has completed its review of a subscription agreement for an investment in the company, the funds may be released by the Escrow Agent.

If the subscription agreement is not complete or there is other missing or incomplete information, the funds will not be released until the investor provides all required information. In the case of a debit or credit card payment, provided the payment is approved, Dalmore will have up to three days to ensure all the documentation is complete. Dalmore will generally review all subscription agreements on the same day, but not later than the day after the submission of the subscription agreement.

All funds tendered (by check, wire, debit or credit card (if available), or electronic funds transfer via ACH to the specified account or deliver evidence of cancellation of debt) by investors will be deposited into an escrow account at the Escrow Agent for the benefit of the company and the selling shareholders. All funds received by wire transfer will be made available 24 hours after receipt of funds, while funds transferred by ACH will be restricted for ten days to clear the banking system prior to deposit into an account at the Escrow Agent.

The company and the selling shareholders maintain the right to accept or reject subscriptions in whole or in part, for any reason or for no reason, including, but not limited to, in the event that an investor fails to provide all necessary information, even after further requests, in the event an investor fails to provide requested follow up information to complete background checks or fails background checks, and in the event the offering is oversubscribed in excess of the maximum offering amount.

In the interest of allowing interested investors as much time as possible to complete the paperwork associated with a subscription, there is no maximum period of time to decide whether to accept or reject a subscription. If a subscription is rejected, funds will not be accepted by wire transfer or ACH, and payments made by debit or credit card or check will be returned to subscribers within 30 days of such rejection without deduction or interest. Upon acceptance of a subscription, the company will send a confirmation of such acceptance to the subscriber.

Dalmore has not investigated the desirability or advisability of investment in the shares nor approved, endorsed or passed upon the merits of purchasing the shares. Dalmore is not participating as an underwriter and under no circumstance will it solicit any investment in the company, recommend the company's securities or provide investment advice to any prospective investor, or make any securities recommendations to investors. Dalmore is not distributing any offering circulars or making any oral representations concerning this Offering Circular or this offering. Based upon Dalmore's anticipated limited role in this offering, it has not and will not conduct extensive due diligence of this offering and no investor should rely on the involvement of Dalmore in this offering as any basis for a belief that it has done extensive due diligence. Dalmore does not expressly or impliedly affirm the completeness or accuracy of the Offering Statement and/or Offering Circular. All inquiries regarding this offering should be made directly to the company.

Upon confirmation that an investor's funds have cleared, the company and the selling shareholders will instruct the Transfer Agent to issue shares to the investor, or transfer such shares, in the case of shares sold by the selling shareholders. The Transfer Agent will notify an investor when shares are ready to be issued or transferred and the Transfer Agent has set up an account for the investor.

### **Escrow Agent**

Following qualification, the company will enter into an Escrow Services Agreement with Prime Trust, LLC (the "Escrow Agent"). Investor funds will be held in an account by the Escrow Agent pending closing or termination of the offering. While funds are held the escrow account and prior to a closing of the sale of shares in bona fide transactions that are fully paid and cleared, (i) the escrow account and escrowed funds will be held for the benefit of the investors, (ii) the neither the company nor any selling security holder is entitled to any funds received into the escrow account, and (iii) no amounts deposited into the escrow account shall become the property of company, any selling shareholder or any other entity, or be subject to any debts, liens or encumbrances of any kind of the company, any selling shareholder or any other entity. No interest shall be paid on balances in the escrow account.

The company will pay the Escrow Agent the following fees for its services under the Escrow Services Agreement:

- \$500 escrow account set-up fee,
- \$25 per month escrow account fee for so long as the offering is being conducted,
- a cash management fee of 0.5% of funds processed (up to a maximum of \$8,000),
- a technology platform license fee of \$995.00 per month, •
- a transaction fee of \$15.00 per investor,
- AML processing fees of \$2.00 per U.S. individual or \$5.00 per U.S. entity, Bad actor processing fees of \$45 per U.S. entity or principal,
- an ACH processing fee of \$1.00 per transaction,
- a wire processing fee of \$15.00 per transaction (domestic),
- a check processing of \$10.00 per transaction, credit card processing fee of 4.5%, and •
- closing fees and an escrow termination fee equal to \$150 each.

The Escrow Agent has not investigated the desirability or advisability of investment in the shares nor approved, endorsed or passed upon the merits of purchasing the securities.

### **Transfer Agent**

The company has also engaged Colonial Stock Transfer Company, Inc. ("Colonial"), a registered transfer agent with the SEC, who will serve as transfer agent to maintain shareholder information on a book-entry basis; there are no set up costs for this service, fees for this service will be limited to secondary market activity. The company estimates the aggregate fee due to Colonial for the above services to be \$6,000 annually.

### Selling Security Holders

The selling shareholders set forth below will sell up to a maximum of 365,497 shares of Common Stock, representing 1% of our outstanding shares of Common Stock.

The following table sets forth the name of the selling shareholders, the number of shares of Common Stock beneficially owned by them prior to this offering, the number of shares being offered by them in this offering and the number of shares and percentage of outstanding shares of Common Stock to be beneficially owned by them after this offering, assuming that all of the selling shareholder shares are sold in the offering.

We will pay all of the expenses of the offering (other than the 1% fee charged by Dalmore and any other selling agents' discounts and commissions, payable with respect to the selling shareholder shares sold in the offering) but will not receive any of the proceeds from the sale of selling shareholder shares in the offering.

Selling Shareholder	Amount Owned Prior to the Offering	Amount Offered by Selling Shareholder	Amount Owned after the Offering
Rodney W. Reum*	3,600,000	62,070	3,537,931
David W. Smalley*	1,657,296	20,560	1,636,736
Michael B. Harrison*	2,561,618	4,828	2,555,790
Larry K. Doan*	500,000	8,621	491,379
Nicolette A. Keith*	740,000	12,759	727,241
Yu-Cheng (Mike) Kao*	1,000,000	17,241	982,759
KFR Tech LLC (1)*, **	600,000	10,345	589,655
Tichafa Munyikwa	500,000	8,621	491,379
Richard DeRose	200,000	3,448	196,552
Andrew Hunter*	246,234	3,534	242,701
Keara Sauber*	800,000	13,793	786,207
Witt Consulting Group LLC (2)**	100,000	1,724	98,276
Cogito Technical Consulting LLC (3)**	100,000	1,724	98,276
0831478 BC Ltd. (4)*	1,000,000	17,241	982,759
Richard Sayre	3,261,278	1,724	3,259,554
Aristobulo Loaiza*	100,000	1,724	98,276
Arnold Peinado*	400,000	6,897	393,103
Gina Lupino*	300,000	5,172	294,828
White Tree Ventures LLC (5)	1,217,107	3,448	1,213,659
Kimberly Landry (6)	2,555,320	2,586	2,552,734
David Chu	500,000	8,621	491,379
Peter McDonough	254,979	3,448	251,531
James Berlier	400,000	6,897	393,103
Steve Buelow (7)	1,198,838	17,242	1,181,596
ATP Management Company, LLC (8)	1,000,000	17,241	982,759
Bernard Ofstehage	200,000	3,448	196,552
Deirdre Kenney	861,148	25,862	835,286
VQ International Management Services Inc. (9)	500,000	21,551	478,448
David Blaeser	200,000	8,621	191,379
Monica Blaeser	200,000	8,621	191,379
Debra Lewis	200,000	8,621	191,379
Kristy Towson	200,000	8,621	191,379
Tara Lynn Ruth Hutzal	200,000	8,621	191,379
Rachel Stubbert	200,000	8,621	191,379
Svilen Stoyanov	32,500	1,401	31,099

These persons are directors or members of the company's management or are or were advisors to the company and to which we have granted

options in connection with those services. These options are not included in the amount owned prior to or after the offering. These persons are affiliated with OptiEnz Sensors, LLC and to which we have granted options in connection with their efforts in developing the intellectual property that serves as the foundation for the B-Detect device. Shares underlying those options are not including the amount owned prior to or after the offering.

The sole beneficial owner of KFR Tech LLC is Kenneth Reardon, its managing member, who is affiliated with OptiEnz Sensors, LLC and a (1) member of the company's management.

The sole beneficial owner of Witt Consulting Group LLC is Stephen Witt, its managing member, who is affiliated with OptiEnz Sensors, LLC. (2)

The sole beneficial owner of Cogito Technical Consulting LLC is Brian Heinze, its managing member, who is affiliated with OptiEnz Sensors, (3)LLC

The sole beneficial owner of 0831478 BC Ltd. is Vladimiro Cernetig, its President and sole shareholder. (4)

The sole beneficial owner of White Tree Ventures LLC is Jon Bloodworth, its managing member. (5)

Ms. Landry owns a portion of her existing shares through 1130795 B.C. LTD., of which she is the sole beneficial owner. Ms. Landry is the wife (6)

of Mr. Harrison, one of the company's directors. Mr. Harrison has no beneficial ownership interest in the shares held by Ms. Landry. The shares owned by Mr. Buelow consists of shares he holds directly and shares held by NMC, Inc., a non-profit corporation formed by three New Mexico universities in order to facilitate research in the state of New Mexico, of which Mr. Buelow is the Executive Director and CEO. See (7)https://newmexicoconsortium.org/about-nmc/leadership-nmc/. Of the shares being sold in the offering, 10,345 are being sold by NMC, Inc. and 6.897 are being sold by Mr. Buelow.

The sole beneficial owner of ATP Fund is Kyle Cox, its Managing Partner. (8)

The sole beneficial owner of VQ International Management Services Inc. is Thomas Herdman, President and majority shareholder. (9)

# ONGOING REPORTING AND SUPPLEMENTS TO THIS OFFERING CIRCULAR

We will be required to make annual and semi-annual filings with the SEC. We will make annual filings on Form 1-K, which will be due by the end of April each year and will include audited financial statements for the previous fiscal year. We will make semi-annual filings on Form 1-SA, which will be due by September 28 each year, which will include unaudited financial statements for the six months to June 30. We will also file a Form 1-U to announce important events such as the loss of a senior officer, a change in auditors or certain types of capital-raising. We will be required to keep making these reports unless we file a Form 1-Z to exit the reporting system, which we will only be able to do if we have less than 300 shareholders of record and have filed at least one Form 1-K.

We may supplement the information in this Offering Circular by filing a Supplement with the SEC. All these filings will be available on the SEC's EDGAR filing system. You should read all the available information before investing.

# QUARA DEVICES INC.

# FINANCIAL STATEMENTS

# For the period ended December 31, 2019

# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

# To the Shareholders and the Board of Directors of Quara Devices, Inc.

### **Opinion on the Financial Statements**

We have audited the accompanying balance sheet of Quara Devices, Inc. (the "Company") as of December 31, 2019, and the related statements of operations, stockholders' deficit, and cash flows, for the period from February 5, 2019 (Inception) to December 31, 2019, and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2019, and the results of its operations and its cash flows for the period then ended, in conformity with accounting principles generally accepted in the United States of America.

#### **Going Concern**

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 2 to the financial statements, the Company has not achieved positive earnings and operating cash flows to enable the Company to finance its operations internally, which raises substantial doubt about its ability to continue as a going concern. Management's plans in regard to these matters are also described in Note 2. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits, we are required to obtain an understanding of internal control over financial reporting an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

#### /s/ dbbmckennon

We have served as the Company's auditor since 2020 Newport Beach, CA May 27, 2020

# QUARA DEVICES INC. BALANCE SHEET

	De	cember 31, 2019
Assets		
Current assets		
Cash	\$	360,359
Loan receivable – related party		50,000
Total current assets		410,359
Deferred offering costs		20,000
Total assets		430,359
Liabilities and stockholders' deficit		
Current liabilities		
Accounts payable		202
Related party payables		440,048
Total liabilities		440,250
Commitments and contingencies (Note 4)		-
communents and contingencies (Note 4)		
Stockholders' deficit		
Common stock, no par value, unlimited authorized, 38,357,361 shares issued and outstanding		902,036
Accumulated Deficit		(911,927)
Total stockholders' deficit		(9,891)
Total liabilities and stockholders' deficit	\$	430,359

The accompanying notes are an integral part of these financial statements.

	Feb (Is	Period from ruary 5, 2019 nception) to mber 31, 2019
Operating Expenses		
General and administrative	\$	805,284
Sales and marketing		106,643
Total operating expenses		911,927
Net loss	\$	(911,927)
Basic and diluted loss per common share	\$	(0.035)
Weighted average number of common shares outstanding – basic and diluted		25,986,288

The accompanying notes are an integral part of these financial statements.

# QUARA DEVICES INC. STATEMENT OF STOCKHOLDERS' DEFICIT

	Common Stock					Total	
	Number of Shares		Amount	A	ccumulated Deficit	Sto	ockholders' Deficit
Balance, February 5, 2019 (Inception)	-		-		-		-
Founders' shares	20,357,361	\$	2,036	\$	-	\$	2,036
Shares issued for cash	10,740,000		537,000		-		537,000
Shares issued for services	5,200,000		260,000		-		260,000
Shares issued to settle related party payables	2,060,000		103,000		-		103,000
Net loss	-		-		(911,927)		(911,927)
Balance, December 31, 2019	38,357,361	\$	902,036	\$	(911,927)	\$	(9,891)

The accompanying notes are an integral part of these financial statements.

		Period from February 5, 2019 (Inception) to December 31, 2019	
OPERATING ACTIVITIES			
Net loss	\$	(911,927)	
Adjustments to reconcile net loss to net cash used in operating activities:			
Stock-based compensation		260,000	
Changes in operating assets and liabilities:			
Accounts payable		202	
Related party payables		543,048	
Net cash used in operating activities		(108,677)	
INVESTING ACTIVITIES			
Loan receivable – related party		(50,000)	
Net cash used in investing activities		(50,000)	
FINANCING ACTIVITIES			
Proceeds from issuance of common shares		539,036	
Deferred offering costs		(20,000)	
Net cash provided by financing activities		519,036	
Change in cash during the period		360,359	
Cash, beginning of period		-	
Cash, end of period	\$	360,359	
Supplemental disclosure of cash flow information:			
Cash paid for interest	\$	-	
Cash paid for income taxes	\$	-	
Non-cash investing and financing activities:			
Related party payables settled in common stock	\$	103,000	
	¥	100,000	
The accompanying notes are an integral part of these financial statements.			

# 1. NATURE OF OPERATIONS

Quara Devices Inc. (the "Company") was incorporated by Articles of Incorporation issued pursuant to the provisions of the Wyoming Business Corporations Act on February 5, 2019 ("Inception"). The Company is an emerging med-tech & biotech company focusing on the development of revolutionary sensors including a portable bacterial quorum sensing device to provide rapid early warning to the presence of harmful pathogens. The Company's head office 1712 Pearl Street, Boulder, CO 80302 and its registered and records office address is 1623 Central Avenue, Suite 204, Cheyenne, WY 82001.

# **Risks and Uncertainties**

The Company has a limited operating history and has not generated revenue from intended operations. The Company's business and operations are sensitive to general business and economic conditions in the U.S. and worldwide along with local, state, and federal governmental policy decisions. A host of factors beyond the Company's control could cause fluctuations in these conditions. Adverse conditions may include: changes in biotechnology regulatory environment, technological advances that render our technologies obsolete, availability of resources for testing, acceptance of technologies into the intended communities, and competition from larger, more well-funded companies. These adverse conditions could affect the Company's financial condition and the results of its operations.

# 2. GOING CONCERN

We will rely on debt and equity financing for working capital until positive cash flows from operations can be achieved and have incurred operating losses since Inception. These matters raise substantial doubt about the Company's ability to continue as a going concern. These financial statements are prepared on the basis that the Company will continue as a going concern, which assumes that the Company will be able to continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations. The Company's ability to continue as a going concern is dependent upon the financial support from its shareholders and other related parties, its ability to obtain financing for the continuing exploration and development of its sensors.

# 3. SIGNIFICANT ACCOUNTING POLICIES

### **Basis of Presentation**

The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America ("GAAP"). These financial statements of the Company are presented in United States dollars, which is the Company's functional currency

### Use of estimates and judgements

The preparation of these financial statements in conformity with GAAP requires management to make certain estimates, judgments and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported expenses during the period. Actual results could differ from these estimates. The preparation of these financial statements requires management to make judgments regarding the going concern of the Company, as discussed in Note 2.

Significant assumptions about the future and other sources of estimation uncertainty that management has made at the end of the reporting period, that could result in a material adjustment to the carrying amounts of assets and liabilities in the event that actual results differ from assumptions made, relate to, but are not limited to, deferred tax assets and liabilities and valuation of stock-based compensation.

### Fair Value of Financial Instruments

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants as of the measurement date. Applicable accounting guidance provides an established hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in valuing the asset or liability and are developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the factors that market participants would use in valuing the asset or liability. There are three levels of inputs that may be used to measure fair value:

Level 1 - Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 - Include other inputs that are directly or indirectly observable in the marketplace.

Level 3 - Unobservable inputs which are supported by little or no market activity.

The fair value hierarchy also requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

Fair-value estimates discussed herein are based upon certain market assumptions and pertinent information available to management as of December 31, 2019. The respective carrying value of certain on-balance-sheet financial instruments approximated their fair values. These financial instruments include cash and cash equivalents, loan receivable – related party, accounts payable, and related party payables. Fair values for these items were assumed to approximate carrying values because of their short-term nature or they are payable on demand.

#### **Cash and Cash Equivalents**

For purpose of the statement of cash flows, the Company considers institutional money market funds and all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

### **Offering Costs**

The Company accounts for offering costs in accordance with Accounting Standards Codification ("ASC") 340, Other Assets and Deferred Costs. Prior to the completion of an offering, offering costs were capitalized as deferred offering costs on the balance sheet. The deferred offering costs are netted against the proceeds of the offering in stockholders' equity (deficit) or the related debt, as applicable. As of December 31, 2019, \$20,000 in deferred offering costs were included in the accompanying balance sheet.

#### **Stock-Based Compensation**

The Company accounts for stock options issued to employees under ASC 718, Compensation – Stock Compensation. Under ASC 718, stockbased compensation cost to employees is measured at the grant date, based on the estimated fair value of the award. Stock-based compensation is recognized as expense over the employee's requisite vesting period and over the nonemployee's period of providing goods or services. The fair value of each stock option or warrant award is estimated on the date of grant using the Black-Scholes option valuation model. Restricted shares are measured based on the fair market value of the underlying stock on the grant date.

#### Income taxes

The Company applies ASC 740, Income Taxes ("ASC 740"). Deferred income taxes are recognized for the tax consequences in future years of differences between the tax bases of assets and liabilities and their financial statement reported amounts at each period end, based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount expected to be realized. The provision for income taxes represents the tax expense for the period, if any, and the change during the period in deferred tax assets and liabilities.

ASC 740 also provides criteria for the recognition, measurement, presentation and disclosure of uncertain tax positions. A tax benefit from an uncertain position is recognized only if it is "more likely than not" that the position is sustainable upon examination by the relevant taxing authority based on its technical merit.

### Loss Per Share

The Company presents basic and diluted loss per share data for its common shares, calculated by dividing the loss attributable to common shareholders of the Company by the weighted average number of common shares outstanding during the year. Diluted loss per share does not adjust the loss attributable to common shareholders or the weighted average number of common shares outstanding when the effect is antidilutive.

### Concentration of Credit Risk

The Company maintains its cash with a major financial institution located in the United States of America which it believes to be credit worthy. Balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. At times, the Company maintains balances in excess of the federally insured limits.

### New Accounting Standards

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-02, Leases (Topic 842), specifying the accounting for leases, which supersedes the leases requirements in Topic 840, Leases. The objective of Topic 842 is to establish the principles that lessees and lessors shall apply to report useful information to users of consolidated financial statements about the amount, timing, and uncertainty of cash flows arising from a lease. Lessees are permitted to make an accounting policy election to not recognize the asset and liability for leases with a term of twelve months or less. Lessors' accounting is largely unchanged from the previous accounting standard. In addition, Topic 842 expands the disclosure requirements of lease arrangements. Lessees and lessors will use a modified retrospective transition approach, which includes several practical expedients. This guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020 for emerging growth companies, with early adoption permitted. The Company has reviewed the provisions of the new standard, but it is not expected to have a significant impact on the Company.

In June 2016, the FASB issued guidance that sets forth a current expected credit loss impairment model for financial assets, which replaces the current incurred loss model, and in 2018 and 2019 issued amendments and updates to the new standard. This model requires a financial asset (or group of financial assets), including trade receivables, measured at amortized cost to be presented at the net amount expected to be collected with an allowance for credit losses deducted from the amortized cost basis. The allowance for credit losses should reflect management's current estimate of credit losses that are expected to occur over the remaining life of a financial asset. This guidance is effective for annual periods beginning after December 15, 2019 and interim periods within those annual periods using a modified retrospective transition method. The Company has reviewed the provisions of the new standard, but it is not expected to have a significant impact on the Company.

In December 2019, the FASB issued guidance that simplifies the accounting for income taxes by removing certain exceptions in existing guidance and improves consistency in application by clarifying and amending existing guidance. This guidance is effective for annual periods beginning after December 15, 2020, and interim periods within those annual periods, where the transition method varies depending upon the specific amendment. Early adoption is permitted, including adoption in any interim period. An entity that elects to early adopt the amendments in an interim period should reflect any adjustments as of the beginning of the annual period that includes that interim period, and all amendments must be adopted in the same period. The Company has reviewed the provisions of the new standard, but it is not expected to have a significant impact on the Company.

The FASB issues ASUs to amend the authoritative literature in ASC. There have been several ASUs to date, including those above, that amend the original text of ASC. Management believes that those issued to date either (i) provide supplemental guidance, (ii) are technical corrections, (iii) are not applicable to us or (iv) are not expected to have a significant impact our financial statements.

### 4. COMMITMENTS AND CONTIGENCIES

We are not a party to any legal proceedings, and we are not aware of any claims or actions pending or threatened against us. In the future, we might from time to time become involved in litigation relating to claims arising from our ordinary course of business, the resolution of which we do not anticipate would have a material adverse impact on our financial position, results of operations or cash flows.

### Intellectual Property Purchase Agreement

On March 26, 2019, the Company entered into an assignment of Intellectual Property Rights and a Research License and Royalty Calculation Agreement with Pebble Labs Inc. (Pebble). Pebble will assign any and all intellectual property rights, including all inventions and patent rights therein, copyrights, design rights, trade secrets, confidential information, and any other analogous intangible proprietary rights, whether registered or unregistered, which may subsist anywhere in the world, and all applications for registration or issuance of any of same, including all divisions, continuations, reissues, and extensions thereof, and all rights to file any such applications, and all registrations for any of same; relating to the Improved Fluorescent Resonance Energy Transfer Based Biosensor Proteins and Their Methods of Use Thereof, U.S. Provisional Patent No. 6273,0424 filed on September 12, 2018 for a one-time payment of \$500,000 and an ongoing royalty fee equal to 1.5% of net sales derived from products resulting from the Provisional Patent. The one-time fee was originally payable by November 30, 2019 and was subsequently extended to September 30, 2020. In the absence of the required one-time payment or agreed upon extension, the assignment of rights becomes null and void and Pebble will retain all rights. There is no penalty for non-payment other than the loss of these rights.

On September 12, 2019, the Provisional Patent was converted to Patent Application US 19/50813.

# 5. SHAREHOLDERS' DEFICIT

# **Common Stock**

The Company is authorized to issue unlimited common shares with no par value.

On or near Inception, the Company issued 20,357,361 common shares for \$0.0001 per share to founders.

During the period ended December 31, 2019, the Company issued 10,740,000 common shares at \$0.05 per common share, for total cash proceeds of \$537,000.

During the period, the Company issued 5,200,000 common shares at \$0.05, each, for services valued at \$260,000 including marketing services of \$15,000, legal services of \$82,000 and consulting services of \$163,000. The shares were valued based on the sale price to third parties described above. Of the total, \$15,000 is included in sales and marketing and \$245,000 is included in general and administrative expenses in the accompanying statement of operations, respectively.

On September 30, 2019, the Company issued 2,060,000 common shares at \$0.05 per common share, for settlement of related-party advances of \$103,000.

### Stock options

The Company has established the Quara Devices, Inc. 2019 Stock Option Plan (the "Plan") under which it is authorized to grant stock options to executive Officers, Directors, employees, and consultants. Under the Plan, the number of options that may be issued is limited to no more than 15% of the Company's issued and outstanding shares immediately prior to the grant. The options can be granted for a maximum term of ten (10) years and vest at the discretion of the Board of Directors. No options have been granted as of December 31, 2019. See Note 8 for subsequent events.

### 6. INCOME TAXES

At December 31, 2019, the Company had approximately \$540,000, of net operating losses ("NOL") carry forwards for federal and state income tax purposes. These losses are available for future years and have no expiration under current federal regulations. Utilization of these losses may be severely or completely limited if the Company undergoes an ownership change pursuant to Internal Revenue Code Section 382.

The provision for income taxes for continuing operations consists of the following components for the period ended December 31, 2019:

Current	\$ -
Deferred	-
Total tax provision for (benefit from) income taxes	\$ -

A comparison of the provision for income tax expense at the federal statutory rate of 21% for the period ended December 31, 2019, the Company's effective rate is as follows:

Federal statutory rate	21.0%
State tax, net of federal benefit	(0.0)
Permanent differences	(9.0)
Valuation allowance	(12.0)
Effective tax rate	0.0%

At December 31, 2019, the Company had deferred tax assets of approximately \$113,000 and has established a full allowance against all deferred tax assets.

### 7. RELATED-PARTY TRANSACTIONS

Key management personnel include those persons having the authority and responsibility of planning, directing and executing the activities of the Company. The Company has determined that its key management personnel consist of its Executive Officers and Directors. Other related parties to the Company include companies in which key management has control or significant influence. Key management personnel have received no paid salaries and have deferred compensation due them for services until specified levels of funding have been obtained. Key management and certain directors were issued 4,395,000 common shares for services provided to the Company.

The Company has common ownership with Pebble Labs Inc. The Company has assessed the common ownership as well as the voting rights of common shareholders and determined that the common shareholders do not represent a control group.

#### **Related-party payables:**

During the period ended December 31, 2019, the Company entered into agreements with certain executive officers of the Company. The agreements require that all consulting fees be accrued and deferred until the Company has completed a financing of at least \$2.5 million.

	 2019
Compensation deferred	\$ 423,000
Due to related parties for reimbursable expenses	 17,048
	\$ 440,048

### Loan receivable - related party

During the period the Company advanced \$50,000 to a company controlled by an executive officer of the Company for development work on the Company's QuaraSense product. Subsequent to the period end, the advance was applied towards the purchase of intellectual property, see Note 8.

# 8. SUBSEQUENT EVENTS

On April 13, 2020 the Company entered into an assignment of intellectual property rights from OptiEnz Sensors, LLC (OptiEnz) for consideration of \$50,000 previously advanced to OptiEnz during 2019 and reflected as a Loan receivable – related party on the accompanying balance sheet of the Company as at December 31, 2019. OptiEnz has assigned any and all intellectual property rights, including all inventions and patent rights therein, copyrights, design rights, trade secrets, confidential information, and any other analogous intangible proprietary rights, whether registered or unregistered, which may subsist anywhere in the world, and all applications for registration or issuance of any of same, including all divisions, continuations, reissues, and extensions thereof, and all rights to file any such applications, and all registrations for any of same; relating to a portable instrument and associated software for measuring fluorescence resonance energy transfer (FRET) between pairs of fluorophores. The instrument, software, and methods developed can be used to measure FRET between any fluorophore pair and can make simultaneous measurements of multiple fluorophore pairs. In addition, the Company will pay a royalty to OptiEnz of 5% of the net sales of the product.

On May 14, 2020, the Company licensed from the Colorado State University Research Foundation an exclusive right in all territories and for all fields to the patent rights and know-how relating to technology known as PadLock-RCA-Nuclease Protection Lateral Flow Assay for the detection of pathogen sequences at the point of care. The Company will pay an upfront fee of \$5,000 and pay royalties ranging from 3% to 4% based on volume of annual net sales. The Company will be subject to minimum royalty payments beginning in 2023 of \$5,000 and \$10,000 beginning in 2025. The Company has also agreed to milestone payments based on net sales ranging from \$10,000 to \$1,000,000. In addition, the Company will issue common shares upon the Company completing proof of concept work demonstrating utility in diagnosing SARS-CoV-2 in an amount equal to 1% of all issued and outstanding shares on a fully diluted basis calculated on a post-closing basis.

Under the Company's stock option plan, on January 15, 2020 the Company granted 1,650,000 stock options to its directors, officers and advisors with an exercise price of \$0.25 per share and exercisable for 10 years. The options vest quarterly in equal amounts over 24 months. In addition, the Company issued 1,650,000 stock options to its directors, officers and advisors with an exercise price of \$2.50 per share and exercisable for 10 years. The options vest quarterly in equal amounts over 24 months.

Under the Company's stock option plan, on April 15, 2020 the Company issued 100,000 stock options to advisors of the Company with an exercise price of \$0.25 per share and exercisable for 10 years. The options vest quarterly in equal amounts over 24 months. In addition, the Company issued 100,000 stock options to advisors of the Company with an exercise price of \$2.50 per share and exercisable for 10 years. The options vest quarterly in equal amounts over 24 months.

On May 23, 2020 the Company issued 100,000 common shares at \$0.05 each to FundAthena, Inc (DBA as Manhattan Street Capital) for services valued at \$5,000.

The Company has evaluated subsequent events that occurred after December 31, 2019 through May 27, 2020, the issuance date of these financial statements. There have been no other events or transactions during this time which would have a material effect on these financial statements, other than those disclosed.